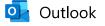
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SEC Registration Number

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# Re: [EXTERNAL] Arthaland Disclosure | Quarterly Report (SEC Form 17-Q) March 31, 2025

From PDEx Disclosure <pdex.disclosure@pds.com.ph>

Date Thu 5/15/2025 3:26 PM

- To Marivic S. Victoria <msvictoria@arthaland.com>
- **Cc** Riva Khristine Maala <rvmaala@arthaland.com>; Ma. Eileen Belle G. Cruz <mebgcruz@arthaland.com>; Margeline C. Hidalgo <mchidalgo@arthaland.com>; Daisy D. Cruz <ddcruz@arthaland.com>

Ladies and Gentlemen:

This is to acknowledge receipt of the disclosure and its attachment.

Thank you and regards,

Rodolfo "Rod" S. Cristobal III Compliance & Disclosure Associate Market Regulatory Services Group

Philippine Dealing & Exchange Corp. 29th Floor BDO Equitable Tower • 8751 Paseo de Roxas, Makati City, 1226 Philippines

Tel. No. (+632) 8884-4462 Email: <u>rodolfo.cristobal@pds.com.ph</u> Web: <u>www.pds.com.ph</u>

From: Marivic S. Victoria <msvictoria@arthaland.com>
Sent: Thursday, May 15, 2025 3:15 PM
To: PDEx Disclosure <pdex.disclosure@pds.com.ph>
Cc: Riva Khristine Maala <rvmaala@arthaland.com>; Ma. Eileen Belle G. Cruz <mebgcruz@arthaland.com>;
Margeline C. Hidalgo <mchidalgo@arthaland.com>; Daisy D. Cruz <ddcruz@arthaland.com>
Subject: [EXTERNAL] Arthaland Disclosure | Quarterly Report (SEC Form 17-Q) March 31, 2025

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# ATTY. SUZY CLAIRE R. SELLEZA

Head - Issuer Compliance and Disclosure Department Philippine Dealing & Exchange Corp.

Subject: Quarterly Report (SEC Form 17-Q) as of March 31, 2025

Ladies and Gentlemen:

Please find attached the subject disclosure made to the SEC and PSE today.

We trust you find the same in order.

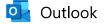
Thank you.

MARIVIC S. VICTORIA Chief Finance Officer ARTHALAND CORPORATION 7F Arthaland Century Pacific Tower 5th Avenue Corner 30th Street Bonifacio Global City 1634 Taguig City Philippines www.arthaland.com

T: (+632) 8403 6910 M: 09175949087 E: <u>msvictoria@arthaland.com</u>

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# Fw: Quarterly Report

From Ma. Eileen Belle G. Cruz <mebgcruz@arthaland.com>

Date Thu 5/15/2025 2:55 PM

To Ma. Eileen Belle G. Cruz <mebgcruz@arthaland.com>

-----Original Message-----

From: Philippine Stock Exchange <no-reply@pse.com.ph> Sent: Thursday, May 15, 2025 2:28 PM To: Daisy D. Cruz <ddcruz@arthaland.com>; g.vince.casanova@gmail.com; ggcasanova@arthalanc.com; Margeline C. Hidalgo <mchidalgo@arthaland.com>; Marivic S. Victoria <msvictoria@arthaland.com>; Riva Khristine Maala <rvmaala@arthaland.com>; Sheryll P. Verano <spverano@arthaland.com>; Siegfrid S. Suarez <sssuarez@arthaland.com>; disclosure@pse.com.ph Subject: Quarterly Report

Dear Sir/Madam:

Your disclosure was approved as Company Report. Details are as follows:

Company Name: Arthaland Corporation Reference Number: 0016333-2025 Date and Time: Thursday, May 15, 2025 14:28 PM Template Name: Quarterly Report Report Number: CR03492-2025

Best Regards, PSE EDGE

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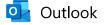
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url=https%3A%2F%2Fwww.pse.com.ph%2FstockMarket%2Fcontent.html%3Fsec%3Dprivacypolicy&data=05%7C0 2%7Cmebgcruz%40arthaland.com%7C116e3a25f4094716072b08dd9379d819%7Cd4fe2526c1e14ad3b425f3737c bdc476%7C0%7C638828873711170684%7CUnknown%7CTWFpbGZsb3d8eyJFbXB0eU1hcGkiOnRydWUsllYi OilwLjAuMDAwMClsllAiOiJXaW4zMilslkFOljoiTWFpbClslldUljoyfQ%3D%3D%7C0%7C%7C%7C&sdata=Q9hUB25JK AjraLFvi9kcAJFr9bXiodQGnKe5YvzK%2BXs%3D&reserved=0

The Philippine Stock Exchange, Inc., 6th to 10th Floors, PSE Tower, 5th Avenue corner 28th Street, Bonifacio Global City, Taguig City, Philippines 1634



#### Fw: SEC eFast Initial Acceptance

From Daisy D. Cruz <ddcruz@arthaland.com>
Date Thu 5/15/2025 2:09 PM
To Ma. Eileen Belle G. Cruz <mebgcruz@arthaland.com>

From: noreply-cifssost@sec.gov.ph <noreply-cifssost@sec.gov.ph>
Sent: Thursday, May 15, 2025 2:42:51 PM
Subject: SEC eFast Initial Acceptance

Greetings!

SEC Registration No: AS94007160 Company Name: ARTHALAND CORPORATION Document Code: SEC\_Form\_17-Q

This serves as temporary receipt of your submission. Subject to verification of form and quality of files of the submitted report. Another email will be sent as proof of review and acceptance.

Thank you.

#### **REMINDER:**

TO ALL FILERS OF REPORTS IN THE e-FAST

Please strictly follow the instruction stated in the form.

Filings not in accordance with the prescribed template for the following reports will be automatically reverted by the system to the filer.

- 1. General Information Sheet (GIS-Stock)
- 2. General Information Sheet (GIS-Non-stock)
- 3. General Information Sheet (GIS- Foreign stock & non-stock)
- 4. Broker Dealer Financial Statements (BDFS)
- 5. Financing Company Financial Statements (FCFS)

6. Investment Houses Financial Statements (IHFS)

7. Publicly – Held Company Financial Statement

8. General Form for Financial Statements

9. Financing Companies Interim Financial Statements (FCIF)

10. Lending Companies Interim Financial Statements (LCIF)

Per Section 18 of SEC Memorandum Circular No. 3 series of 2021, the reckoning date of receipt of reports is the date the report was initially submitted to the eFast, if the filed report is compliant with the existing requirements.

A report, which was reverted or rejected, is considered not filed or not received. A notification will be sent to the filer, stating the reason for the reports rejection in the remarks box.

# SECURITIES AND EXCHANGE COMMISSION

SEC Headquarters, 7907 Makati Avenue, Salcedo Village, Barangay Bel-Air, Makati City, 1209, Metro Manila, Philippines

THIS IS AN AUTOMATED MESSAGE - PLEASE DO NOT REPLY DIRECTLY TO THIS EMAIL

# **ARTHALAND CORPORATION**

(Company's Full Name)

<u>7/F ArthaLand Century Pacific Tower, 5th Avenue corner 30th Street</u> <u>Bonifacio Global City, Taguig City</u> (Company's Address)

# <u>8403-6910</u>

(Telephone Number)

December 31

(Fiscal year ending) (month & day) June 30 (Annual Meeting)

SEC FORM 17 – Q QUARTERLY REPORT (Form Type)

Amendment Designation (If applicable)

March 31, 2025 (Period Ended Date)

(Secondary License Type & File Number)

LCU

DTU

ASO-94-007160 (SEC Number)

File Number

**Central Receiving Unit** 

(Cashier)

Document I.D.

#### SECURITIES AND EXCHANGE COMMISSION

# SEC FORM 17-Q QUARTERLY REPORT PURSUANT TO SECTION 11 OF THE REVISED SECURITIES ACT AND RSA RULE 11(a)-1 (b)(2) THEREUNDER

- 1. For the quarterly period ended March 31, 2025
- 2. Commission Identification No. ASO-94-007160
- 3. BIR TIN <u>004-450-721-0000</u>
- 4. Exact name of registrant as specified in its character

#### ARTHALAND CORPORATION

- 5. Incorporated in Metro Manila, Philippines on <u>August 10, 1994</u>.
- 6. Industry Classification Code \_\_\_\_\_\_(SEC Use Only).
- 7. Address of registrant's principal officePostal Code7/F ArthaLand Century Pacific Tower, 5th Avenue corner 30th Street,Bonifacio Global City, Taguig City1634
- 8. Registrant's Telephone Number : <u>8403-6910</u>
- 9. Former name, former address and former fiscal year, if changed since last report: Not Applicable
- 10. Securities registered pursuant to Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares Outstanding	Amount of Debt Outstanding
Common Shares	5,318,095,199 ( <del>2</del> 0.18 par value)	None
Preferred Shares – Series A	12,500,000 ( <del>2</del> 1.00 par value)	None
Preferred Shares – Series D	6,000,000 ( <del>2</del> 1.00 par value)	None
Preferred Shares – Series E	14,000,000 ( <del>2</del> 1.00 par value)	None
Preferred Shares – Series F	4,964,860 ( <del>2</del> 1.00 par value)	None

11. Are any or all of the securities listed on the Philippine Stock Exchange? YES [ X ] NO [ ]

If yes, state the name of such Stock Exchange and the class/es of securities listed therein: <u>Philippine Stock Exchange – ALL Outstanding Common Shares and Preferred Shares Series D and F</u> <u>ONLY.</u>

- 12. Indicate by check mark whether the registrant :
  - (a) has filed all reports required to be filed by Section 11 of the Revised Securities Act (RSA) and RSA Rule (a)-1 thereunder and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding 12 months (or for such shorter period the registrant was required to file such reports).
  - YES [X] NO [] (b) has been subject to such filing requirements for the past 90 days. YES [X] NO []

#### **PART I - FINANCIAL INFORMATION**

Item 1. Financial Statements

See attached.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

See attached.

#### **PART II - OTHER INFORMATION**

There are no other information for the period not previously reported in SEC Form 17-C.

#### SIGNATURES

Pursuant to the requirements of the Revised Securities Act, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer

: ARTHALAND CORPORATION

anno 6. Jungel

Signature and Title

JAIME C. GONZÁLEZ President

MARIVIC S. VICTORIA Chief Finance Officer

Signature and Title

Date

: May 07, 2025

:

# ITEM 1. Financial Statements Required under SRC RULE 68.1

- 1. Basic and Diluted Earnings per Share (See attached Income Statement).
- 2. The accompanying interim consolidated financial statements of **Arthaland Corporation** (ALCO) were prepared in accordance with accounting principles generally accepted in the Philippines as set forth in Philippine Financial Reporting Standards (PFRS) and Philippine Accounting Standards (PAS).
- 3. Notes to Financial Statements:
  - a. The accompanying interim consolidated financial statements of **ALCO** were prepared in accordance with PFRS. The financial statements have been prepared using the historical cost basis, except for investment properties and certain financial instruments that are measured at fair values, and net retirement liability which is carried at the present value of the defined benefit obligation at the end of the reporting period. The interim consolidated financial statements are presented in Philippine Pesos.
  - b. There is no significant seasonality or cycle of interim operations.
  - c. There are no material events subsequent to the end of the interim period not previously reported in SEC form 17-C.
  - d. Except as otherwise disclosed separately and mentioned in the general information in this Report, there are no changes in the composition of the issuer during the interim period including business combinations, acquisition of subsidiaries and long-term investments, restructurings and discontinuing operations.
  - e. There are no material changes in the contingent liabilities or contingent assets since the last annual balance sheet date.
  - f. There are no material contingencies and any other events or transactions that are material to an understanding of the current interim period.
  - g. Except as otherwise disclosed separately and excluding those projects already in ALCO's pipeline as outlined in this Report, there are no other material commitments for capital expenditures since the last annual balance sheet date.
  - h. Except as otherwise disclosed separately and mentioned in the analysis of financial risks in this Report, there are no other known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations. There is no foreseen event that will cause a material change in the relationship between costs and revenues.
  - i. There are no material off-balance sheet transactions, arrangements, obligations and other relationship of the company with unconsolidated entities or other persons created during the reporting period.

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS OF MARCH 31, 2025 AND DECEMBER 31, 2024

		MARCH 31, 2025	DECEMBER 31, 2024
	Note	(UNAUDITED)	(AUDITED)
ASSETS			
Cash and cash equivalents	4	₱ 2,061,542,060	₱ 4,045,963,662
Financial assets at fair value through			
profit or loss (FVPL)	5	943,353,878	1,895,958,320
Receivables	6	2,243,951,810	1,771,675,289
Contract assets	7	7,506,579,225	7,625,261,813
Real estate for sale	8	7,992,475,070	7,271,174,737
Investment properties	9	15,077,706,212	14,590,019,555
Property and equipment	10	298,218,424	301,618,461
Other assets	11	3,178,387,413	3,040,062,731
		₱39,302,214,092	₱40,541,734,568
LIABILITIES AND EQUITY			
Liabilities			
Accounts payable and other liabilities	12	₱4,519,073,998	₽4,262,192,735
Loans payable	13	13,731,723,869	12,476,024,751
Bonds payable	14	2,961,216,773	5,955,532,419
Contract liabilities	7	561,080,193	428,492,840
Advances from non-controlling interests	15	963,319,597	1,010,119,597
Net retirement liability	22	35,424,838	27,371,514
Net deferred tax liabilities	23	2,168,185,697	2,129,697,872
Total Liabilities		24,940,024,965	26,289,431,728
Equity Attributable to Equity Holders of the			
Parent Company	16		
Capital stock		1,004,721,996	1,004,721,996
Additional paid-in capital		6,464,321,710	6,464,321,710
Treasury stock – at cost		(1,000,000,000)	(1,000,000,000)
Parent Company's preferred shares held by a		(_,,,,,	(_),,,,
subsidiary - at cost		(26,500,000)	(26,500,000)
Retained earnings		5,320,484,890	5,263,177,339
Other equity reserves		208,982,963	208,982,963
		11,972,011,559	11,914,704,008
Non-controlling Interests	15	2,390,177,568	2,337,598,832
Total Equity		14,362,189,127	14,252,302,840
		₱39,302,214,092	₽40,541,734,568

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED MARCH 31, 2025 AND 2024

		MARCH 31, 2025	MARCH 31, 2024
	Note	(UNAUDITED)	(UNAUDITED)
REVENUES	17	₱ 1,146,513,547	₽983,511,417
COST AND EXPENSES	18	664,997,991	615,301,235
GROSS INCOME		481,515,556	368,210,182
OPERATING EXPENSES	19	431,994,946	353,222,211
INCOME FROM OPERATIONS		49,520,610	14,987,971
NET GAIN ON CHANGE IN FAIR VALUE OF			
INVESTMENT PROPERTIES		484,728,260	359,776,152
FINANCE COSTS	20	(323,433,558)	(361,897,418)
OTHER INCOME – Net	21	60,834,669	156,735,615
INCOME BEFORE INCOME TAX		271,649,981	169,602,320
PROVISION FOR INCOME TAX	23	71,297,989	46,448,595
NET INCOME		200,351,992	123,153,725
OTHER COMPREHENSIVE INCOME		-	-
TOTAL COMPREHENSIVE INCOME		₱200,351,992	₽123,153,725
NET INCOME ATTRIBUTABLE TO:			
Equity holders of the Parent Company		147,773,256	137,522,409
Non-controlling interests		52,578,736	(14,368,684
		₽200,351,992	₽123,153,725
TOTAL COMPREHENSIVE INCOME ATTRIBUTA	ABLE TO:		
Equity holders of the Parent Company		147,773,256	137,522,409
Non-controlling interests		52,578,736	(14,368,684
		₽200,351,992	₽123,153,725
EARNINGS PER SHARE	26		
Basic		₽0.0108	₽0.0141
Diluted		₽0.0108	₽0.0141

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE PERIOD ENDED MARCH 31, 2025 AND 2024

		MARCH 31, 2025	MARCH 31, 2024
	Note	(UNAUDITED)	(UNAUDITED)
CAPITAL STOCK Common - at ₽0.18 par value	16		
Issued and outstanding		₽957,257,136	₽957,257,136
Preferred - at ₽1.00 par value			,-,-
Balance at beginning of period		47,464,860	48,500,000
Issuance of preferred shares		-	1,500,000
Balance at end of period		47,464,860	50,000,000
		1,004,721,996	1,007,257,136
ADDITIONAL PAID-IN CAPITAL	16		
Balance at beginning and end of period		6,464,321,710	5,973,360,513
TREASURY STOCK – at cost	16	(1,000,000,000)	(2,000,000,000)
PARENT COMPANY'S PREFERRED SHARES HELD BY A			
SUBSIDIARY - at cost	16	(26,500,000)	(14,000,000)
RETAINED EARNINGS	16		
Balance at beginning of period		5,263,177,339	5,547,760,292
Adjustment on change in accounting policies	2	-	(515,625,533
Balance at beginning of period, as restated		5,263,177,339	5,032,134,759
Net income for the period		147,773,256	137,522,409
Dividends declared during the period		(90,465,705)	(62,319,000
Balance at end of period		5,320,484,890	5,107,338,168
OTHER EQUITY RESERVES	16		
Balance at beginning and end of period		208,982,963	216,566,831
EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE			
PARENT COMPANY		<b>₽</b> 11,972,011,559	₽10,290,522,648
NON-CONTROLLING INTERESTS	15		
Balance at beginning of period		2,337,598,832	2,385,227,013
Adjustment on change in accounting policies	2	-	(125,757,736)
Balance at beginning of period, as restated		2,337,598,832	2,259,469,277
Subscription to a subsidiary		-	30,000,000
Share in net income (loss) during the period		52,578,736	(14,368,684)
Dividends attributable to non-controlling interests		-	(156,000,000)
Balance at end of period		2,390,177,568	2,119,100,593
		₽14,362,189,127	₽12,409,623,241

# CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE PERIOD ENDED MARCH 31, 2025 AND 2024

		MARCH 31, 2025	MARCH 31, 2024
	Note	(UNAUDITED)	(UNAUDITED)
CASH FLOWS FROM OPERATING ACTIVITIES Income before income tax		B371 640 001	P160 602 220
		₽271,649,981	₽169,602,320
Adjustments for:	0	(404 700 200)	/250 776 152
Gain on change in FV of investment properties	9	(484,728,260)	(359,776,152)
Interest expense	20	319,676,327	360,836,340
Interest income	21	(36,579,568)	(78,350,656)
Gain on sale of investment property	21	-	(48,419,719)
Realized holding gains	21	(46,913,251)	(16,437,871)
Depreciation and amortization	19	16,854,479	16,416,378
Retirement expense	22	8,053,324	4,352,639
Unrealized holding losses (gains)	21	7,653,751	(3,023,829
Income from commissions on investment properties		(4,311,338)	
Amortization of initial direct leasing costs		1,352,940	1,419,062
Gain on sale of property and equipment	21	-	(1,131,351
Foreign exchange losses (gains)	21	472,085	(583,231
Operating income before working capital changes		53,180,467	44,903,930
Decrease (Increase) in:			
Receivables		(472,276,521)	765,096,226
Contract assets		118,682,588	(251,912,334
Real estate for sale		(721,300,333)	(1,231,231,041
Other assets		(47,656,553)	(180,951,375
Increase in:			
Accounts payable and other liabilities		261,130,735	257,773,040
Contract liabilities		132,587,353	126,842,664
Net cash used in operations		(675,652,261)	(469,478,890)
Interest paid		(318,792,677)	(350,448,330
Interest received	21	36,579,568	78,350,656
Income taxes paid		(124,762,848)	(51,673,599
Net cash generated used in operating activities		(1,082,628,218)	(793,250,163
CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds from disposal of:			
Financial assets at FVPL		991,863,942	22,489,601
Investment properties			45,476,319
Additions to:		_	45,470,513
Property and equipment		(12,108,018)	(11,196,117)
Investment properties		(4,311,338)	(11,190,117
Net cash generated from investing activities		975,444,586	56,769,803
		575,444,580	50,705,805
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds form:			
Loans payable		4,063,930,417	1,058,571,798
Sale of interest in a subsidiary and transfer of receivable		-	30,000,000
Payments of:			
Loans payable		(5,803,430,595)	
Advances from non-controlling interest		(46,800,001)	(92,000,000
Dividends		(90,465,705)	(202,719,000
Net cash generated from (used in) financing activities		(1,876,765,885)	793,852,798
NET EFFECT OF EXCHANGE RATE CHANGES IN			
		(472.085)	583,231
CASH AND CASH EQUIVALENTS		(472,085)	
NET EFFECT OF EXCHANGE RATE CHANGES IN CASH AND CASH EQUIVALENTS NET INCREASE (DECREASE) IN CASH & CASH EQUIVALENTS CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD		(472,085) (1,984,421,602) 4,045,963,662	583,231 57,955,669 5,605,296,553

# ARTHALAND CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. GENERAL INFORMATION

#### **Corporate Information**

Arthaland Corporation (the Parent Company or ALCO) was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on August 10, 1994. ALCO's common shares and Series D and Series F Preferred shares are listed for trading in the Philippine Stock Exchange (PSE). The Parent Company is primarily engaged in real estate development and leasing.

The Parent Company is currently 37.94% owned by CPG Holdings, Inc. (CPG) and 26.02% owned by AO Capital Holdings 1, Inc. (AOCH1), both holding companies incorporated in the Philippines.

In December 2023, the Board of Directors of the Parent Company approved the amendment of the Articles of Incorporation to increase its authorized capital stock by **P**50.0 million. This was approved by the stockholders during a Special Stockholders' Meeting on January 31, 2024, and subsequently approved by the SEC on August 14, 2024.

On November 14, 2024, ALCO issued to the public 4,964,860 Preferred shares, which are cumulative, non-voting, non-participating, non-convertible, and Peso-denominated, among other conditions (the "Preferred Shares Series F").

The registered office and principal place of business of the Parent Company is located at 7/F Arthaland Century Pacific Tower, 5th Avenue corner 30th Street, Bonifacio Global City (BGC), Taguig City.

# **Composition of the Group**

The consolidated financial statements include the Parent Company and the following subsidiaries (collectively referred herein as "the Group"):

		Effective
	Place of	Percentage of
Subsidiary	Incorporation	Ownership
Cazneau, Inc. (Cazneau)	Philippines	100%
Cebu Lavana Land Corp. (CLLC)	Philippines	100%
Manchesterland Properties, Inc. (MPI)	Philippines	100%
Urban Property Holdings, Inc. (UPHI)	Philippines	100%
Zileya Land Development Corporation (ZLDC)	Philippines	100%
Pradhana Land, Inc. (PLI)	Philippines	100%
Arthaland Property Prestige Solutions, Inc. (APPS)	Philippines	100%
Sotern Land Corporation (SLC)*	Philippines	100%
Bhavana Properties, Inc. (Bhavana)	Philippines	60%
Bhavya Properties, Inc. (Bhavya)	Philippines	60%
Kashtha Holdings, Inc. (KHI)	Philippines	60%
Savya Land Development Corporation (SLDC) *incorporated April 22, 2024 **indirectly owned through KHI	Philippines	59%**

All of the subsidiaries were established to engage primarily either in real estate development or property leasing, except for APPS which is a property management company and KHI which is an investment holding company.

# SLC

SLC was incorporated on April 22, 2024 and on the same date, ALCO subscribed to 25.0 million common shares of SLC with a subscription price of ₱1.0 per share for ₱25.0 million.

# **ALCO's Acquisition of Preferred Shares**

In March 2024, ALCO subscribed to 450,000 preferred shares of Bhavya at the price of ₱100 per share for a total of ₱45.0 million. Moreover, in October and December 2024, the Company subscribed to an additional 360,000 preferred shares at the price of ₱100.0 per share for ₱36.0 million.

On June 28, 2024, ALCO paid an amount of ₽25.0 million for 6.3 million preferred shares of Cazneau with a subscription price of ₽4 per share.

On August 6, 2024, ALCO entered into a subscription agreement to subscribe to 5.0 million redeemable preferred shares of SLC, at a subscription price of ₱100 per share for a total of ₱500.0 million. ALCO paid ₱295.0 million for 2.95 million shares.

On October 16, 2024, ALCO entered into a subscription agreement to subscribe to 17.0 million preferred shares of PLI for ₱100.0 per share for a total of ₱1,700.0 million. ALCO paid ₱100.0 million for 1.0 million shares.

In December 2024, ALCO subscribed to 270,000 preferred shares of Bhavana at the price of ₱100.0 per share for ₱27.0 million.

On January 22, 2025, BOD of the Parent Company approved its subscription to 7.1 million Preferred Shares Series B of ZLDC at a subscription price of ₱100 per share once ZLDC's proposed increase in authorized capital stock is approved by the SEC.

# Major Projects

# **Arya Residences**

ALCO's first major development project is the Arya Residences towers 1 and 2 located in BGC, Taguig City. Completed in 2016, it is the first high-end residential condominium in the Philippines to be awarded with Leadership in Energy and Environmental Design™ (LEED) Gold certification by the US Green Building Council (USGBC) and Building for Ecologically Responsive Design Excellence (BERDE) 4-Star rating by the Philippine Green Building Council (PHILGBC). In 2020, it was further recognized with a 3-Star certification under PHILGBC's Advancing Net Zero/PH program. Most recently, in 2025, Arya Residences achieved the WELL Health-Safety Rating from the International WELL Building Institute<sup>™</sup> (IWBI).

# Arthaland Century Pacific Tower (ACPT)

ACPT, ALCO's flagship office project in BGC, was constructed starting in 2014 and completed in 2019. Designed by Skidmore, Owings & Merrill (SOM), it is a 30-storey AAA-grade office building. ACPT is the first in the Philippines to earn dual certifications: LEED Platinum and 5-Star BERDE in 2018. It is also registered as a PEZA Ecozone Facilities Enterprise (see Note 23).

In 2019, ACPT became the world's first net zero certified building under International Finance Corporation's (IFC) Excellence in Design for Greater Efficiencies (EDGE) rating system. This milestone complemented its earlier LEED and BERDE certifications. Since 2020, it has also earned the WELL HSR from IWBI, recognizing its strong operational standards for health and safety.

# Cebu Exchange (CebEx)

CebEx, a 38-storey office development by CLLC located in Barangay Lahug, Cebu City, was launched in 2016 and completed in 2023. Spanning 108,564 square meters and featuring four retail floors, it stands as the largest multi-certified green and healthy building in the Philippines, designed to provide a world-class workplace environment. It holds LEED Gold, EDGE Advanced, and BERDE 5-Star certifications, along with WELL precertification, and is on track to achieve EDGE Zero Carbon certification.

#### **Sevina Park Projects**

In 2018, Cazneau began construction of the first phase of Sevina Park, an eight-hectare integrated community located in Laguna. The initial development, Courtyard Hall, spans 4,000 square meters (sqm) and is a campus-style residential community designed to serve the student and faculty population. It was completed in June 2019.

Also in June 2019, Cazneau launched the Sevina Park Villas, designed to cater to starter families in the area. The villas are being completed in phases from 2021 to 2026. The 4-bedroom villa model unit achieved LEED Platinum certification, with all other 4-bedroom villas on track for LEED certification. Meanwhile, all 2- and 3-bedroom villas are on track for EDGE certification.

Sevina Park is the first and only development in the Philippines to receive LEED Platinum certification under the LEED for Neighborhood Development (LEED ND) rating system. It is also one of the pioneering projects to earn a BERDE 5-Star certification under the BERDE for Districts framework.

In September 2022, Cazneau launched Una Apartments Tower 1, a mid-rise residential building designed for resource efficiency. It offers savings on water and electricity and features an advanced ventilation system that improves indoor air quality by filtering outdoor air and regulating humidity. Wellness-focused amenities, including a potager garden, support a healthy lifestyle. The tower targets LEED, BERDE, EDGE, and WELL certifications. Tower 2 followed in 2023, with additional mid-scale and upscale residential towers planned in the future.

#### Savya Financial Center

In February 2019, SLDC launched the development of Savya Financial Center. This project comprises two office towers with a gross floor area of 59,763 sqm and located in Arca South, Taguig City. The North and South Towers were substantially completed in 2023. The project received LEED Gold precertification in 2019, WELL precertification in 2021, EDGE Advanced Preliminary, and WiredScore Gold in 2024. It is on track to achieve its BERDE and EDGE Zero Carbon certifications.

In February 2019, SLDC launched the development of Savya Financial Center, a two-tower office project located in Arca South, Taguig City, with a total gross floor area of 59,763 square meters. The North and South Towers were substantially completed in 2023. The project received LEED Gold precertification in 2019, WELL precertification in 2021, EDGE Advanced Preliminary certification, and WiredScore Gold in 2024. It is currently on track to achieve both BERDE and EDGE Zero Carbon certifications.

#### **Eluria Residences**

In 2019, Bhavya acquired a property in Makati CBD to develop Eluria, a 14,600-sqm, low-density, ultra-luxury residential project with 37 designer residences, planned to complete in 2026. It received LEED Gold precertification in 2020 and is on track for EDGE, WELL, and BERDE certifications.

#### Lucima Residences

In July 2021, Bhavana launched the development of Lucima. The property will be developed into the first and only premiere, multi-certified, sustainable high-rise development located in Cebu Business Park at the Corner of Samar Loop Road and Cardinal Rosales. Lucima will rise on a 2,245 sqm tract of land with approximately 28,000 sqm of GFA and 265 residential units. The project was awarded LEED Gold precertification in 2020 and is on-track to achieve BERDE, EDGE, and WELL certifications. Handover to buyers will commence within the fourth quarter of 2025.

#### **Project Rock**

In December 2018, ZLDC acquired 47.4% of a 2,018-sqm property on Antonio Arnaiz Avenue in Makati CBD. As of March 20, 2025, the Company and the other owner are in the process of partitioning the property. This partitioning will grant the Company 100% ownership of 47.4% of the land area, which corresponds to 957 sqm out of the total 2,018 sqm lot area. Once the partitioning is completed, the

Company plans to develop the land into a high-rise luxury, sustainable, multi-certified residential project. The Company anticipates launching this project by the fourth quarter of 2025.

# **Project Vanilla**

ALCO is also negotiating for the acquisition of 50% undivided interest over a five-hectare property in the middle of the most prime city center area in Southern Philippines. The acquisition program is expected to be completed between 2025 to 2028 to manage funding requirements over time. ALCO plans to develop the property in phases starting 2026 and provide a steady pipeline of projects which will contribute to the revenues of ALCO over the long-term. It is envisioned to be a sustainable, master planned development which will have commercial, residential and retail components.

# **Project Olive**

ALCO is in the final phase of the acquisition of a property with a gross land area of 3.6 hectares located at the entry of one of the most prime CBDs in Metro Manila. The general area of the property is expected to benefit substantially from upcoming public infrastructure. The property is expected to result in 2.6 hectares of land, net of road lots. ALCO intends to complete the acquisition in phases which will allow it to manage funding requirements over time. ALCO plans to develop the property into a boutique master planned mixed-use community through PLI. Based on initial plans, the Project will feature twelve residential towers that will cater to both the upscale and midscale markets as well as some retail or commercial segment to support the residents of the area. This project will be launched in phases between 2025 to 2038 with completion of first the first tower expected in 2029.

# **Project Teal**

ALCO is acquiring a 3,700 sqm residential property located in northern Metro Manila within the vicinity of major universities. ALCO intends to develop the property through SLC, which is envisioned to be a sustainable two-tower, high rise residential condominium. The first tower is targeted for launch in the third quarter of 2025. Completion of the first tower is expected in 2030 while the second tower is expected to be completed in 2031.

# Approval of the Interim Consolidated Financial Statements

The interim consolidated financial statements of the Group as at and for the three (3) months ended March 31, 2025 were approved and authorized for issue by the Board of Directors (BOD) on May 07, 2025.

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# **Basis of Preparation**

The interim consolidated financial statements as of March 31, 2025 and December 31, 2024 and for the three months ended March 31, 2025 and 2024 have been prepared in compliance with Philippine Accounting Standards (PAS) 34, *Interim Financial Reporting*. They do not include all of the information and disclosures required in the annual audited consolidated financial statements and should be read in conjunction with the consolidated financial statements of the Group as at and for the year ended December 31, 2024.

# **Measurement Bases**

The interim consolidated financial statements are presented in Philippine Peso, the Group's functional currency. All values are stated in absolute amounts, unless otherwise indicated.

The interim consolidated financial statements of the Group have been prepared on a historical cost basis, except for financial assets at fair value through profit or loss (FVPL) and investment properties, which are carried at fair value, net retirement liability which is carried at the present value of the defined benefit obligation less the fair value of plan assets, and lease liabilities which are initially carried at the present value of future lease payments. Historical cost is generally based on the fair

value of the consideration given in exchange for an asset or fair value of consideration received in exchange for incurring liability.

# Adoption of Amendments to PFRS

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of the following amendments to PFRS Accounting Standards which the Group adopted effective for annual periods beginning on or after January 1, 2024:

- Amendments to PAS 1, Noncurrent Liabilities with Covenants The amendments clarified that covenants to be complied with after the reporting date do not affect the classification of debt as current or noncurrent at the reporting date. Instead, the amendments require the entity to disclose information about these covenants in the notes to the financial statements. The amendments must be applied retrospectively. Earlier application is permitted. If applied in earlier period, the Group shall also apply Amendments to PAS 1 Classification of Liabilities as Current or Noncurrent for that period.
- SEC Memorandum Circular No. 34, Series of 2020 Deferral of PIC Q&A No. 2018-12 (as Amended by PIC Q&A 2020-4) and IFRIC Agenda Decision on Over Time Transfer of Constructed Goods (PAS 23, Borrowing Cost) for Real Estate Industry, of which the Group availed the relief on the deferral of application until December 31, 2023:
  - PIC Q&A 2018-12-D, Assessing Whether the Transaction Price Includes a Significant Financing Component (as Amended by PIC Q&A 2020-4) – The PIC Q&A provided guidance on the assessment whether the transaction price constitute a significant financing component in arising from a mismatch between percentage of completion (POC) and schedule of payments, in accordance with PFRS Accounting Standards 15, Revenue from Contracts with Customers.

On February 14, 2018, the PIC issued PIC Q&A 2018-12 which provides guidance on some PFRS Accounting Standard 15 implementation issues affecting the real estate industry. On October 25, 2018, and February 8, 2019, the Philippine SEC issued SEC MC No. 14-2018 and SEC MC No. 3-2019 respectively, providing relief to the real estate industry by deferring the application of the certain provisions of this PIC Q&A for a period of three (3) years until December 31, 2020. On December 15, 2020, the Philippine SEC issued SEC MC No. 34-2020 which further extended the deferral of certain provisions of this PIC Q&A until December 31, 2023.

- PIC Q&A 2018-12-E, Treatment of Land in the Determination of the POC The PIC Q&A clarified that the cost of the land should be excluded in measuring the POC of performance obligation and should be accounted for as fulfillment cost.
- IFRIC Agenda Decision Over Time Transfer of Constructed Goods for Real Estate Industry In March 2019, IFRIC published an Agenda Decision on whether borrowing costs can be capitalized on real estate inventories that are under construction and for which the related revenue is/will be recognized over time under paragraph 35(c) of International Financial Reporting Standards 15 (PFRS Accounting Standards 15). IFRIC concluded that borrowing costs cannot be capitalized for such real estate inventories as they do not meet the definition of qualifying asset under PAS 23 considering that these inventories are ready for their intended sale in their current condition.

The IFRIC agenda decision would change the Group's current practice of capitalizing borrowing costs on real estate projects with pre-selling activities.

On February 21, 2020, the Philippine SEC issued Memorandum Circular No. 4, Series of 2020, providing relief to the Real Estate Industry by deferring the mandatory implementation of the above IFRIC Agenda Decision until December 31, 2020. Further, on December 15, 2020, the

Philippine SEC issued SEC MC No. 34-2020, which extends the relief on the application of the IFRIC Agenda Decision provided to the Real Estate Industry until December 31, 2023.

After the deferral period, real estate companies have an accounting policy option of applying either the full retrospective approach or modified retrospective approach as provided under SEC MC 8-2021. Beginning January 1, 2024, the Group adopted the PIC Q&A No. 2018-12 using the modified retrospective approach. Accordingly, the comparative information presented for 2023 and 2022 was not restated. The effect of the adoption of PIC Q&A No. 2018-12 is as follows:

As at January 1, 202	24, the effect of adoption are as follows:
	Corruing Amount of

	Carrying Amount as		
	at January 1, 2024	Effect of Adoption	As Restated
Real estate for sale	₽7,548,831,703	(₽332,742,290)	₽7,216,089,413
Contract assets	5,608,780,240	(505,970,191)	5,102,810,049
Prepaid commission	67,031,285	14,266,995	81,298,280
Net deferred tax liability	(2,092,857,227)	184,653,344	(1,908,203,883)
Noncontrolling interest	(2,385,227,013)	126,688,521	(2,258,538,492)
Retained earnings	(5,547,760,292)	513,103,622	(5,034,656,670)

#### New and Amended PFRS Accounting Standards in Issue But Not Yet Effective

Relevant new and amended PFRS Accounting Standards, which are not yet effective as at March 31, 2025 and have not been applied in preparing the consolidated financial statements, are summarized below:

Effective for annual periods beginning on or after January 1, 2026:

- Amendments to PFRS 9, Financial Instruments, and PFRS 7, Financial Instruments: Disclosures Classification and Measurement of Financial Assets The amendments clarify that a financial liability is derecognized when the related obligation is discharged, cancelled, expires or otherwise qualifies for derecognition (e.g. settlement date), and introduces a policy option to derecognize financial liabilities settled through an electronic payment system before settlement date if the required conditions are met. The amendments also clarify the assessment of contractual cash flow characteristics of financial assets, the treatment of non-recourse loans and contractually linked instruments, as well as require additional disclosure requirements for financial assets and liabilities with contingent features and equity instruments classified FVOCI. Earlier application is permitted.
- Annual Improvements to PFRS Accounting Standards Volume 11:
  - Amendments to PFRS 7, Financial Instruments: Disclosures The amendments update and remove some obsolete references related to the gain or loss on derecognition on financial assets of an entity that has a continuing involvement and to the disclosure requirements on deferred differences between fair value and transaction price. The amendments also clarify that the illustrative guidance does not necessarily illustrate all the requirements for credit risk disclosure. Earlier application is permitted.
  - Amendments to PFRS 9, *Financial Instruments* Transaction Price and Lessee Derecognition of Lease Liabilities The amendments clarify that when a lessee has determined that a lease liability has been extinguished in accordance with PFRS 9, the lessee must apply the derecognition criteria for a financial liability which requires recognition of a gain or loss in profit or loss. The amendments also replace the reference to 'transaction price as defined by PFRS 15, Revenue from Contracts with Customers' to 'the amount determined by applying PFRS 15' to remove potential confusion. Earlier application is permitted.

 Amendments to PAS 7, Statement of Cash Flows - Cost Method – The amendments replace the term 'cost method' with 'at cost' following the deletion of the definition of 'cost method'. Earlier application is permitted.

Effective for annual periods beginning on or after January 1, 2027:

 PFRS 18, Presentation and Disclosure in Financial Statements – This standard replaces PAS 1, Presentation of Financial Statements, and sets out the requirements for the presentation and disclosure of information to help ensure that the financial statements provide relevant information that faithfully represents the entity's assets, liabilities, equity, income and expenses. The standard introduces new categories and sub-totals in the statements of comprehensive income, disclosures on management-defined performance measures, and new principles for grouping of information, which the entity needs to apply retrospectively. Earlier application is permitted.

Under prevailing circumstances, the adoption of the foregoing new and amendments to PFRS Accounting Standards is not expected to have any material effect on the consolidated financial statements of the Group. Additional disclosures will be included in the consolidated financial statements, as applicable.

# **Basis of Consolidation**

*Subsidiaries.* Subsidiaries are entities controlled by the Parent Company. Control is achieved when the Parent Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Subsidiaries are consolidated from the date of acquisition or incorporation, being the date on which the Parent Company obtains control and continue to be consolidated until the date such control ceases. The results of operations of the subsidiaries acquired or disposed of during the period are included in the consolidated statements of comprehensive income from the date of acquisition or up to the date of disposal, as appropriate.

The financial statements of the subsidiaries are prepared using the same reporting period of the Parent Company. Consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. Intercompany balances and transactions, including intercompany profits and unrealized profits and losses, are eliminated in full.

A change in ownership interest of a subsidiary, without a change of control, is accounted for as an equity transaction. Upon the loss of control, the Group derecognizes the assets and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Any surplus or deficit arising from the loss of control is recognized in profit or loss. If the Group retains interest in the previous subsidiary, then such interest is measured at fair value at the date control is lost. Subsequently, it is accounted for as an equity-accounted investee or as financial assets at FVOCI depending on the level of influence retained.

Non-controlling interest represents the portion of profit or loss and net assets not held by the Parent Company and is presented separately in the Group's consolidated statements of comprehensive income and within equity in the Group's consolidated statements of financial position, separate from equity attributable to equity holders of the Parent Company, respectively.

# **Financial Assets at Amortized Cost**

The Group's cash and cash equivalents, receivables (excluding accrued rent receivable), deposits, amounts held in escrow and amounts held in trust are classified as financial assets at amortized cost. These financial assets are measured at amortized cost less allowance for expected credit losses (ECL), if any. For trade receivables, the Group has applied the simplified approach and has calculated ECL based on the lifetime ECL. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment. Meanwhile, impairment of other financial assets at amortized cost is assessed based on

potential liquidity of counterparties based on available financial information. Financial assets are derecognized when the right to receive cash flows from the asset has expired or the Group has transferred its right to receive cash flows from the financial asset.

# **Financial Assets at FVPL**

The Group's investment in unit investment trust funds (UITF) are classified as financial assets at FVPL. These financial assets are measured at fair value at each reporting date, with any fair value gains or losses recognized in profit or loss to the extent that these are not part of a designated hedging relationship. The net gain or loss recognized in profit or loss includes any dividend or interest earned on the financial asset. Financial assets are derecognized when the right to receive cash flows from the asset has expired or the Group has transferred its right to receive cash flows from the financial asset.

# **Financial Liabilities at Amortized Cost**

The Group's accounts and other payables (excluding statutory payables, advances from buyers and advance rent) loans payable, and bonds payable are classified as financial liabilities at amortized cost. The Group recognized financial liabilities at amortized cost when the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to settle the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of its own equity instruments. A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired.

# **Contract Balance**

*Contract Assets*. A contract asset represents the Group's right to a consideration in exchange for goods or services that the Group has transferred to a customer when that right is conditioned on something other than a passage of time. If the Group transferred goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognized for that earned consideration that is conditional. Contract assets are reclassified to receivables from sale of real estate upon completion of the performance obligation. Contract assets pertain to unbilled receivables from sale of office units which is computed based on POC.

*Contract Liabilities.* A contract liability represents the Group's obligation to transfer goods to a customer for which the Group has received a consideration from the customer. If a customer pays a consideration before the Group transfers goods to the customer, a contract liability is recognized when the payment is made or the payment is due, whichever is earlier. Contract liabilities are recognized as revenue when the Group performs under the contract.

# **Real Estate for Sale**

Real estate for sale pertains to property acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, which is held as inventory and is measured at the lower of cost and net realizable value (NRV). In few cases of buyer defaults, the Group can repossess the properties and held it for sale in the ordinary course of business at the prevailing market price. The repossessed properties are included in the "Real estate for sale" account in the statements of financial position. Repossessed assets are recorded at fair value less cost to repossess and are held for sale in the ordinary course of business. Costs incurred in bringing the repossessed assets to its marketable state are included in their carrying amounts unless these exceed the recoverable amounts.

Costs include acquisition costs plus any other directly attributable costs of developing the asset to its saleable condition and costs of improving the properties up to the reporting date. NRV is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date and discounted for the time value of money if material, less estimated costs to complete and the estimated costs to sell. NRV in respect of real estate for sale under development is assessed with reference to market prices at the reporting date for similar completed property, less estimated costs to complete the construction and less an estimate of the time value of money to the date of completion.

#### **Investment Properties**

Investment properties are properties held either to earn rental income or for capital appreciation or both, but not for sale in the ordinary course of business or for administrative purposes.

The Group uses fair value model for the accounting of its investment properties. Under this method, investment properties are initially measured at cost but are subsequently remeasured at fair value at each reporting date, which reflects market conditions at the reporting date. The fair value of investment properties is determined using market approach and cost approach by an independent real estate appraiser. Gains or losses arising from changes in the fair value of investment properties are included in profit or loss in the period in which they arise, including the corresponding tax effect. For the purposes of these consolidated financial statements, in order to avoid double counting, the fair value reported in the consolidated financial statements is reduced by the carrying amount of any accrued income resulting from the spreading of lease incentives and minimum lease payments.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by the ending of owner-occupation, commencement of an operating lease to another party or ending of the construction or development. Transfers are made from investment property when, and only when, there is a change in use, evidenced by the commencement of owner occupation or commencement of development with a view to sell.

Investment properties are derecognized when either those have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gain or loss on the retirement or disposal of an investment property is recognized in the consolidated statements of comprehensive income in the year of retirement or disposal.

# **Property and Equipment**

Property and equipment are carried at cost less accumulated depreciation and amortization and any impairment losses.

Depreciation and amortization are calculated on a straight-line basis over the following estimated useful lives of the property and equipment:

	Number of Years
Building and building improvements	50
Transportation equipment	3 to 5
Office equipment	3 to 5
Furniture and fixtures	3
Leasehold improvements	3 to 5 or lease term, whichever is shorter
ROU asset	3 to 5

The estimated useful lives and depreciation and amortization method are reviewed periodically to ensure that the periods and method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

Fully-depreciated assets are retained in the account until they are no longer in use and no further change for depreciation is made in respect to those assets.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognized.

# **Other Assets**

*Creditable Withholding Taxes (CWT).* CWT represents the amount withheld by the Group's customers in relation to its income. CWT can be utilized as payment for income taxes. These are carried at cost less any impairment in value.

Advances for Project Development and Land Acquisition. Advances for project development and land acquisition are recognized whenever the Group pays in advance for its purchase of land, goods or services. These are measured at transaction price less impairment in value, if any.

Value-Added Tax (VAT). Revenue, expenses and assets are generally recognized net of the amount of VAT except in cases where VAT incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case VAT is recognized as part of the cost of acquisition of the asset or as part of the expense item, as applicable, or receivables and payables that are stated with the amount of VAT included. The net amount of VAT recoverable from, or payable to, the tax authority is included as part of "Other assets" or "Accounts and other payables" accounts, respectively, in the consolidated statements of financial position.

*Prepayments.* Prepayments are expenses paid in advance and recorded as assets before these are utilized. Prepayments are apportioned over the period covered by the payment and charged to profit or loss when incurred. Prepayments that are expected to be realized for no more than 12 months after the reporting period are classified as current assets. Otherwise, these are classified as noncurrent assets.

*Prepaid Commission*. The Group recognizes an asset for the incremental cost of obtaining a contract with a customer if the Group expects to recover those costs. Otherwise, those costs are recognized as expense when incurred. The incremental costs of obtaining a contract are those costs that the Group incurs to obtain a contract such as, but not limited to, sales commissions paid to sales agents and nonrefundable direct taxes incurred in obtaining a contract. Paid sales commissions are recognized as "Prepaid commission" under "Other assets" account and amortized consistent with the revenue recognition method of the Group. Amortization of sales commission is presented as part of "Operating expenses".

*Deferred Input VAT.* Deferred input VAT represents the unamortized amount of input VAT on capital goods and deferred input VAT for unbilled purchases. - 12 - In accordance with Revenue Memorandum Circular (RMC) No. 21-2022, the amortization of the input VAT shall only be allowed until December 31, 2021, after which taxpayers with unutilized input VAT on capital goods purchased or imported shall be allowed to apply the same as scheduled until fully utilized.

*Software and Licenses.* Software and licenses are stated at cost less accumulated amortization and any impairment losses. Software and licenses are being amortized on a straight-line basis over ten (10) years and amortization is recognized in profit or loss. Amortization period and amortization method is reviewed at each reporting date. Any change in the useful life of the asset or the expected pattern of consumption of the future economic benefits embodied in the asset is recognized prospectively.

# **Impairment of Nonfinancial Assets**

The carrying amounts of nonfinancial assets are reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable.

# **Advances from Buyers**

Advances from buyers consist of amounts received by the Group from its prospective buyers as downpayments. These are recorded at face amount in the consolidated statements of financial position. These will be applied against the total contract price of the real estate sale upon execution of contract to sell.

# **Capital Stock**

Common Stock. Common stock is measured at par value for all shares issued.

*Preferred Stock.* The Group's preferred stocks are cumulative, nonvoting, nonparticipating and nonconvertible. Preferred stock is classified as equity if this is nonredeemable, or redeemable only at the Group's option, and any dividends thereon are discretionary. Dividends thereon are recognized as distributions within equity upon approval by the BOD of the Parent Company.

Preferred stock is classified as a liability if this is redeemable on a specific date or at the option of the shareholders, or if dividend payments are not discretionary. Dividends thereon are recognized as interest expense in profit or loss as accrued.

# Additional Paid-in Capital

Additional paid-in capital is the proceeds and/or fair value of considerations received in excess of par value of the subscribed capital stock. Incremental costs incurred directly attributable to the issuance of new shares are recognized as deduction from equity, net of any tax. Otherwise, these are recognized as expense in profit or loss.

# **Treasury Stock**

Treasury stock represent owner's equity instruments which are reacquired and deducted from equity. Treasury stock are accounted for at cost and shown as a deduction in the equity section of the consolidated statements of financial position. No gain or loss is recognized in profit or loss on the purchase, sale, issuance or cancellation of the Parent Company's own equity instruments.

# Parent Company's Shares Held by a Subsidiary

Shares of the Parent Company held by a subsidiary are carried at cost and are deducted from equity. No gain or loss is recognized on the purchase, sale, issue or cancellation of the Parent Company's own equity instruments. When the shares are retired, the capital stock account is reduced by its par value and the excess of cost over par value upon retirement is debited to additional paid-in capital to the extent of the specific or average additional paid-in capital when the shares were issued and to retained earnings for the remaining balance.

# **Retained Earnings**

Retained earnings represent the cumulative balance of net income or loss, net of any dividend declaration and prior period adjustments.

# **Other Comprehensive Income**

Other equity reserves comprise of items of income and expense that are not recognized in profit or loss for the year. This includes other comprehensive income (OCI) that pertains to cumulative remeasurement gains (losses) on net retirement asset (liability).

# **Non-controlling Interests**

Non-controlling interests represent the portion of net results and net assets not held by the Parent Company. These are within equity presented in the consolidated statements of financial position, separately from equity attributable to equity holders of the Parent Company and are separately disclosed in the consolidated statements of income and consolidated statements of comprehensive income. Non-controlling interests consist of the amount of those interests at the date of original business combination and the non-controlling interests' share on changes in equity since the date of the business combination.

# Basic and Diluted Earnings Per Share (EPS)

Basic EPS is computed by dividing the net income for the period attributable to common equity holders of the Parent Company by the weighted average number of issued and outstanding and

subscribed common shares during the period, with retroactive adjustment for any stock dividends declared.

Diluted EPS is computed in the same manner, adjusted for the effects of any potentially dilutive convertible securities.

#### **Revenue Recognition**

The following specific recognition criteria must also be met before revenue is recognized.

*Revenue from Real Estate Sales.* Revenue from the sale of completed real estate project is accounted for using the full accrual method in which revenue is recognized at a point in time when control is transferred to a customer. The Group transfers control of real estate for sale under pre-completion contracts over time and, therefore, satisfies the performance obligations under the contract and recognizes revenue over time.

The Group considers a contract to sell as a valid revenue contract. The Group also assesses the probability that it will collect the consideration under the contract prior to recognizing revenue. This assessment is based on the customer's ability and intention to pay the amount of consideration when it is due. If any of the above criteria is not met, the deposit method is applied until all the conditions for recognizing revenue are met.

The Group recognizes revenue from real estate sales under pre-completion contracts based on POC using the input method in which revenue is recognized on the basis of costs incurred up until the end of the reporting period as a proportion of total costs expected to be incurred.

When a significant financing component exists in the Group's real estate sales, the transaction price is adjusted for the time value of money. Interest income or expense resulting from the financing component is presented separately as "Interest from Real Estate Sales" in the consolidated statements of comprehensive income.

In case of sales cancellation due to the default of the buyers, the Group derecognizes the outstanding balance of contract assets and trade receivables and recognizes the repossessed property at fair value less cost to repossess, with any difference taken to profit or loss.

Accordingly, the consideration is not adjusted for the effects of the time value of money.

For tax purposes, full recognition is applied when more than 25% of the selling price has been collected in the year of sale. Otherwise, the installment method is applied.

Leasing Revenue. Leasing revenue consists of rent income and common use service area (CUSA) fees. Rent income arising from operating leases on investment properties is recognized on a straight-line basis over the lease terms, except for contingent rental income, which is recognized in the period that it arises. Tenant lease incentives are recognized as a reduction of rental income on a straight-line basis over the term of the lease. The lease term is the non-cancellable period of the lease together with any further term for which the tenant has the option to continue the lease, where, at the inception of the lease, management is reasonably certain that the tenant will exercise that option. CUSA fees are recognized as income once earned. These are charged monthly and are based on the lessee's proportionate share on the common areas.

Amounts received from tenants to terminate leases or to compensate for dilapidations are recognized in profit or loss when the right to receive those amounts arises.

*Property Management Fees.* Revenue is recognized in profit or loss when the related services are rendered.

*Interest Income.* Interest income is recognized as the interest accrues, taking into account the effective yield on the asset.

Other Income. Income from other sources is recognized when earned during the period.

#### **Cost and Expenses Recognition**

*Cost of Real Estate Sales.* Cost of real estate sales is recognized consistent with the revenue recognition method applied.

*Cost of Leasing Operations.* Cost of leasing operations, which constitute direct cost incurred in relation to the leasing of properties of the Group is recognized as expense when incurred.

*Cost of Services.* Cost of services, which constitute direct cost incurred in relation to APPS's provision of property management services, is recognized as expense when services are rendered.

*Operating Expenses.* Operating expenses constitute cost of administering the business and cost incurred to sell and market its products and services. These are recognized as incurred.

*Finance Costs.* Finance costs are recognized in profit or loss using the effective interest method.

#### **Share-based Compensation**

The Parent Company has a stock option plan covering employees, officers and directors, whereby employees render services for shares or rights over shares ("equity-settled transaction"). The rights granted under the plan are not assignable and non-transferable. The cost of the equity-settled transactions is measured by reference to the fair value of the stock options on the date that it was granted. Stock options reserve presented as part of "Equity" is measured at fair value of the share options as at reporting date when the options are exercised, forfeited or lapsed.

#### <u>Leases</u>

A contract is, or contains, a lease when it conveys the right to control the use of an identified asset for a period of time in exchange for consideration. The Group also assesses whether a contract contains a lease for each potential separate lease component.

The Group as a Lessor. Leases where the Group retains substantially all the risks and rewards of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized on a straight-line basis over the lease term on the same basis as rental income. Contingent rents are recognized as revenue in the period in which these are earned.

The Group as Lessee. At the commencement date, the Group recognizes ROU asset and a lease liability for all leases, except for leases with lease terms of 12 months or less (short-term leases) and leases for which the underlying asset is of low value, in which case the lease payments associated with those leases are recognized as an expense on a straight-line basis.

*ROU Assets.* At commencement date, the Group measures the ROU assets at cost. The cost comprises of amount of the initial measurement of lease liabilities and any initial direct costs incurred by the Group.

ROU assets are recognized at the present value of the liability at the commencement date of the lease, adding any directly attributable costs. After the commencement date, the ROU assets are carried at cost less any accumulated amortization and adjusted for any remeasurement of the related lease liabilities. The ROU assets are depreciated over the shorter of the lease term or the useful life of the underlying asset.

*Lease Liabilities.* At commencement date, the Group measures lease liabilities at the present value of future lease payments using the interest rate implicit in the lease, if that rate can be readily determined. Otherwise, the Group uses its incremental borrowing rate.

Lease payments included in the measurement of a lease liability comprise of fixed payments, including in-substance fixed payments, variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date and amounts expected to be payable under a residual value guarantee.

Lease liabilities are subsequently measured at amortized cost. Interest on the lease liabilities and any variable lease payments not included in the measurement of lease liabilities are recognized in profit or loss unless these are capitalized as costs of another asset. Variable lease payments not included in the measurement of the lease liabilities are recognized in profit or loss when the event or condition that triggers those payments occurs.

#### **Employee Benefits**

*Short-term Benefits.* The Group recognizes a liability net of amounts already paid and an expense for services rendered by employees during the accounting period. A liability is also recognized for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

Short-term employee benefit liabilities are measured on an undiscounted basis and are expensed as the related service is provided.

*Retirement Benefits.* The Group has a funded, non-contributory defined benefit plan covering all qualified employees. The retirement benefits cost is determined using the projected unit credit method which reflects services rendered by employees to the date of valuation and incorporates assumptions concerning employees' projected salaries.

The Group recognizes service costs, comprising of current service costs, past service costs and net interest expense or income in profit or loss. Net interest is calculated by applying the discount rate to the net retirement liability or asset.

Past service costs are recognized in profit or loss on the earlier of the date of the plan amendment or curtailment, and the date that the Group recognizes restructuring-related costs.

Remeasurements pertaining to actuarial gains and losses and return on plan assets are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held in trust and managed by a trustee bank. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. The fair value of the plan assets is based on the market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the retirement liability, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The net retirement asset (liability) is the aggregate of the present value of the defined benefit obligation and the fair value of plan assets against which the obligations are to be settled directly, adjusted for any effect of asset ceiling. The present value of the retirement obligation is determined

by discounting the estimated future cash outflows using interest rate on government bonds that have terms to maturity approximating the terms of the related retirement liability. The asset ceiling is the present value of future economic benefits available in the form of refunds from the plan or reductions in future contribution to the plan.

Actuarial valuations are made with sufficient regularity so that the amounts recognized in the consolidated financial statements do not differ materially from the amounts that would be determined at the reporting date.

#### **Income Taxes**

*Current Tax.* Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the tax authority. The tax rates and tax laws used to compute the amount are those that have been enacted or substantively enacted at the reporting date.

*Deferred Tax.* Deferred tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax credits from excess minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT) and unused net operating loss carryover (NOLCO), to the extent that it is probable that taxable income will be available against which the deductible temporary differences and carryforward benefits of unused excess MCIT over RCIT and NOLCO can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable income will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are applicable to the year when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the reporting date.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities. For purposes of measuring deferred tax liabilities and deferred tax assets for investment properties that are measured using the fair value model, the carrying amounts of such properties are presumed to be recovered entirely through sale, unless the presumption is rebutted, that is, when the investment property is depreciable and is held within the business model whose objective is consume substantially all of the economic benefits embodied in the investment property over time, rather than through sale.

Most changes in deferred tax assets or deferred tax liabilities are recognized as a component of tax expense in profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

Deferred tax relating to items recognized outside profit or loss is recognized under OCI and outside profit or loss.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to offset current tax assets against current tax liabilities and deferred taxes relate to the same taxable entity and the same tax authority.

# **Related Party Transactions**

Related party transactions are transfer of resources, services or obligations between the Group and its related parties, regardless whether a price is charged. Transactions between related parties are accounted for at arm's length prices or in terms similar to those offered to non-related parties in an economically comparable market.

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. These includes: (a) individuals owning, directly or indirectly through one or more intermediaries, control or are controlled by, or under common control with the Group; (b) associates; (c) individuals owning, directly or indirectly, an interest in the voting power of the investee that gives them significant influence over the investee and close members of the family of any such individual; (d) the Group's funded retirement plan; and (e) members of the key management personnel of the Group.

In considering each possible related party relationship, attention is directed to the substance of the relationship and not merely on the legal form.

The key management personnel of the Group are also considered to be related parties.

# Segment Reporting

The Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment reporting a strategic business unit that offers different products and serves different markets. Financial information on the Group's business segments is presented in Note 29 to the interim consolidated financial statements.

# **Provisions and Contingencies**

Provisions, if any, are recognized when the Group has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the end of the reporting period, including risks and uncertainties associated with the present obligation. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

Contingent liabilities are not recognized in the consolidated financial statements but are disclosed in the notes to consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed in the notes to consolidated statements of financial position when an inflow of economic benefits is probable.

# **Events After the Reporting Period**

Any post-year-end event that provides additional information about the Group's financial position at the end of the reporting period (adjusting event) is reflected in the consolidated financial statements. Post-year-end events that are not adjusting events are disclosed in the notes to consolidated financial statements when material.

# 3. SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of consolidated financial statements in accordance with PFRS Accounting Standards requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of asset, liabilities, income and expenses. The accounting estimates and associated assumptions are based on historical experience and other various factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about the carrying amounts of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

# **Judgments**

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimation, which have the most significant effect on the amounts recognized in the consolidated financial statements:

*Classifying Financial Instruments.* The Group exercises judgment in classifying financial instruments in accordance with PFRS 9. The Group exercises judgment in classifying a financial instrument, or its component parts, on initial recognition as either a financial asset, a financial liability or an equity instrument in accordance with the Group's business model and its contractual cash flow characteristics and the definitions of a financial asset, a financial liability or an equity instrument. The substance of a financial instrument, rather than its legal form, governs its classification in the consolidated statements of financial position.

Determining Control or Joint Control over an Investee Company. Control is presumed to exist when an investor has power over an investee, is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. On the other hand, joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. The Group has determined that by virtue of the Parent Company's majority ownership of voting rights in its subsidiaries as at March 31, 2025, and December 31, 2024, it has the ability to exercise control over these investees.

Determining Revenue and Cost Recognition. Selecting an appropriate revenue recognition method for a particular real estate transaction requires certain judgments based on the buyer's commitment on the sale which may be ascertained through the significance of the buyer's initial investment and completion of development.

The Group recognizes revenue over time if one of the following criteria is met:

- The customer simultaneously receives and consumes the benefits provided by the Group performance as the entity performs.
- The Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced.
- The Group's performance does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date.

The Group concluded that revenue from real estate sale of office units and sale of residential units in should be recognized over time. The Group also determined that input method is the appropriate method in measuring the POC. Under POC, the Group satisfies its performance obligation to deliver a portion of the property to the customer over time. The input method is based on the costs incurred up until the end of the reporting period as a proportion of total costs expected to be incurred. Changes in estimates may affect the reported amounts of revenue, cost of real estate sales, contract assets and contract liabilities-

*Classifying Real Estate for Sale, Investment Properties and Property and Equipment.* The Group determines whether a property qualifies as a real estate for sale, an investment property or an item of property and equipment. In making its judgment, the Group considers whether the property is held for sale in the ordinary course of business, held primarily to earn rentals or capital appreciation or both, or used for operations and administrative purposes by the Group.

Determining Highest and Best Use of Investment Properties. The Group determines the highest and best use of its investment properties when measuring fair value. In making its judgment, the Group takes into account the use of the investment properties that is physically possible, legally permissible and financially feasible. The Group has determined that the highest and best use of the investment

properties is their current use.

Determining Lease Commitments - Group as Lessor. The Group entered into various lease contracts for its office units in ACPT, retail units in Arya Residences and dormitory units in Sevina Park's Courtyard Hall. The Group has determined that the risks and benefits of ownership related to the leased properties are retained by the Group. Accordingly, the leases are accounted for as operating leases.

*Classifying Lease Commitments - Group as a Lessee.* The Group has entered into lease agreements as a lessee. For these leases, the Group availed of the exemption for short-term leases with term of 12 months or less. Accordingly, lease payments on short-term leases were recognized as expense on a straight-line basis over the lease term.

Additionally, the Group entered into non-cancellable lease agreements for transportation equipment for a period of three (3) to five (5) years. Accordingly, ROU asset and lease liability have been recognized. The carrying amounts of ROU asset and lease liability are disclosed in Notes 10 and 12, respectively.

# **Accounting Estimates and Assumptions**

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of reporting period that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year:

*Recognizing Revenue and Cost of Real Estate Sales.* The Group's revenue and cost recognition policies require management to make use of estimates and assumptions that may affect the reported amounts of revenue and cost. Revenue and cost of sale of real estate recognized based on POC are measured principally based on the costs incurred up until the end of the reporting period at a proportion of total costs expected to be incurred.

Assessing Significant Financing Component on Real Estate Sales. A significant financing component exists when the agreed timing of payments provides a significant benefit to either party. In assessing the existence of significant financing component, the Group considers the following factors:

- The length of time between the transfer of the real estate property and the payments.
- Whether the consideration amount would differ significantly at the time of transfer.
- The interest rate in the prevailing market.

Following the adoption of PIC Q&A No. 2018-12, the Group recognized significant financing component in its revenue contracts using the modified retrospective approach (see Note 2). The amount of interest from real estate sales in the 1<sup>st</sup> quarter of 2025 is disclosed in Note 17.

*Estimating Fair Value of Investment Properties*. Investment properties are measured at fair values. The Group works closely with external qualified appraisers who performed the valuation using appropriate valuation techniques. The Group estimates expected future cash flows, yields, occupancy rates and discount rates. The valuation techniques and inputs used in the fair value measurement of investment properties are disclosed in Note 9.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the investment properties and the level of the fair value hierarchy.

Determining NRV of Real Estate for Sale. Real estate for sale is stated at lower of cost or NRV. NRV for completed real estate for sale is assessed with reference to market conditions and prices existing at the reporting date and is determined by the Group in the light of recent market transactions. NRV in respect of real estate assets under construction is assessed with reference to market prices at the

reporting date for similar completed property, less estimated costs to complete the construction and less estimated costs to sell. The amount and timing of recorded expenses for any period would differ if different judgments were made or different estimates were utilized.

Assessing the ECL on Trade Receivables and Contract Assets. The Group initially uses a provision matrix based on the historical default rates for trade receivables. The provision matrix specifies provision rates depending on the number of days that a receivable is past due. The Group then calibrates the provision matrix to adjust historical credit loss experience with forward-looking information on the basis of current observable data to reflect the effects of current and forecasted economic conditions.

The Group adjusts historical default rates if forecasted economic conditions such as gross domestic product are expected to deteriorate which can lead to increased number of defaults in the real estate industry. The Group regularly reviews the methodology and assumptions used for estimating ECL to reduce any differences between estimates and actual credit loss experience.

The determination of the correlation between historical default rates and forecasted economic conditions is a significant estimate. Accordingly, the provision for ECL of receivable from real estate sales is sensitive to changes in assumptions about forecasted economic conditions.

The Group's exposure to risk of default is mitigated by the requirement that title to real estate for sale is transferred to the buyer only upon full payment of the contract price.

Assessing ECL on Other Financial Assets at Amortized Cost. The Group determines the allowance for ECL based on the probability-weighted estimate of the present value of all cash shortfalls over the expected life of financial assets at amortized cost. ECL is provided for credit losses that result from possible default events within the next 12 months unless there has been a significant increase in credit risk since initial recognition in which case ECL are provided based on lifetime ECL.

The Group limits its exposure to credit risk from balances with banks by depositing its cash with highly reputable and pre-approved financial institutions. The Group invests its cash only with banks and deposits only with counterparties that have good credit standing and reputation in the local and international banking industry. These instruments are graded in the top category by an acceptable credit rating agency and, therefore, are considered to be low credit risk investments.

The Group also considers financial assets that are more than 30 days past due to be the latest point at which lifetime ECL should be recognized unless it can demonstrate that this does not represent a significant risk in credit risk such as when non-payment was an administrative oversight rather than resulting from financial difficulty of the borrower.

*Estimating the Useful Lives of Property and Equipment.* The Group reviews annually the estimated useful lives of property and equipment based on expected asset's utilization, market demands and future technological development. It is possible that the factors mentioned may change in the future, which could cause a change in estimated useful lives. A reduction in estimated useful lives could cause a significant increase in depreciation and amortization of property and equipment.

Assessing Impairment of Nonfinancial Assets. The Group assesses impairment on nonfinancial assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. In assessing whether there is any indication that an asset may be impaired, the Group considers the external and internal sources of information. External sources of information include but are not limited to unexpected significant decline in market value and any other significant changes with an adverse effect on the Group, whether it had taken place during period or will take place in the near future in the market, economic or legal environment in which the entity operates or in the market to which the asset is dedicated. Internal sources of information include evidence of obsolescence or physical damage on an asset, significant changes with an adverse effect on the Group whether it had taken place in the near future, to the extent to which, or in a manner in which, an asset is used or is expected to be used, and any other evidence that indicates that the economic performance of an asset is, or will be, worse than expected.

*Estimating Retirement Liability.* The determination of the Group's obligation and cost for pension and other retirement benefits is dependent on selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions are described in Note 22 and include among others, discount rate and salary increase rate. While the Group believes that the assumptions are reasonable and appropriate, significant differences in actual experience or significant changes in assumptions materially affect net retirement liability.

Assessing Realizability of Deferred Tax Assets. The Group's assessment on the recognition of deferred tax assets on deductible temporary differences and carryforward benefits of unused excess MCIT over RCIT and NOLCO is based on the projected taxable income in the following periods. Based on the projection, not all future deductible temporary differences will be realized, therefore, certain portion of deferred tax assets was not recognized.

# 4. CASH AND CASH EQUIVALENTS

This account consists of:

	March 2025	December 2024
Cash on hand	₱254,092	₱195,000
Cash in banks	1,404,270,378	1,171,587,035
Cash equivalents	657,017,590	2,874,181,627
	₱2,061,542,060	₱4,045,963,662

Cash in banks earns interest at prevailing bank deposit rates and are immediately available for use in the current operations. Cash equivalents are made up of short-term investments for varying periods up to three (3) months or less and earn interest at the respective prevailing short-term investment rates.

# 5. FINANCIAL ASSETS AT FVPL

Financial assets at FVPL amounting to ₱0.9 million and ₱1.9 million as at March 31, 2025 and December 31, 2024, respectively, represent units of participation in money market fund-

Financial assets at FVPL include unrealized loss amounting to ₱7.7 million and gain of ₱3.0 million for the three months ended March 31, 2025 and 2024, respectively, and included as part of "Other income" account in the interim consolidated statements of comprehensive income. Realized gain on disposals of financial assets at FVPL amounted to ₱46.9 million and ₱16.4 million for the three months ended March 31, 2025 and 2024, respectively (see Note 21).

The fair value of financial assets at FVPL is classified under Level 1 of the fair value hierarchy using quoted market prices.

# 6. RECEIVABLES

This account consists of:

	March 2025	December 2024
Trade receivables from:		
Sale of real estate	<b>₽</b> 1,623,448,736	₱1,390,508,427
Leasing	205,673,047	163,093,802
Due from related parties	-	5,674,454
Interest receivable	67,976,878	67,976,874
Accrued rent receivables	36,516,097	17,962,990
Advances to employees	18,005,665	14,462,155

	March 2025	December 2024
Other receivables	294,078,177	113,743,377
	2,245,698,600	1,773,422,079
Allowance for ECL	(1,746,790)	(1,746,790)
	₽2,243,951,810	₱1,771,675,289

The aging analysis of receivables are shown below:

	Neither Past	Past Due But Not Impaired				
	Due nor	Within 6	7 months to 1	More than	Past due and	d
	Impaired	months	year	1 year	impaired	TOTAL
Receivables	1,603,966,540	514,977,442	76,887,374	46,373,664	1,746,790	2,243,951,810

Trade receivables from sale of real estate pertain to receivables from sale of condominium units and residential townhouses that were already billed. These receivables are noninterest-bearing and generally collectible within sixty (60) days. Titles to the units sold under this arrangement are transferred to the buyers only upon full payment of the contract price. Trade receivables from leasing operations are noninterest-bearing, unsecured and collectible within thirty (30) days.

Interest receivable includes accrual of interest from the Group's short-term placements.

Accrued rent receivable pertains to the difference between rental income recognized using straightline method of accounting and rental payments based on the terms of the lease contracts.

Advances to employees represent salary and other loans granted to employees which are non-interest bearing in nature and collectible through salary deductions.

Other receivables mainly include other charges and advances which are non-interest bearing and collectible on demand.

Provision for ECL amounting to ₽1.7 million was recognized in 2022 and recorded as part of "Others" under "Operating expenses" in the consolidated statements of comprehensive income.

# 7. CONTRACT ASSETS AND CONTRACT LIABILITIES

The Group's contract assets and contract liabilities are as follows:

	March 2025	December 2024
Contract assets	₱7,506,579,225	₽7,625,261,813
Contract liabilities	561,080,193	428,492,840
Net contract assets	₱6,945,499,032	₱7,196,768,973

Contract assets pertain to receivables from the sale of condominium and office units and residential townhouses of the Group representing the excess of cumulative revenues from real estate sales over billed amounts. These amounts will be billed and collected in accordance with the agreed payment terms with the buyers, which is normally up to maximum of five years.

Contract liabilities pertain to downpayments received from the real estate buyers at the inception of the contracts in which the related revenue is not yet recognized as at March 31, 2025 and December 31, 2024.

## 8. REAL ESTATE FOR SALE

This account consists of:

	March 2025	December 2024
Land and assets under construction	₽4,608,186,346	₱3,162,565,771
Office units for sale	3,384,288,724	4,108,608,966
	₽7,992,475,070	₱7,271,174,737

#### Land and Assets under Construction

These consist of land and development costs of ongoing real estate projects of the Group. As at March 31, 2025, this account includes the land and development costs of Sevina Park, Una Apartments, Lucima, Eluria and other land acquisitions of the group (see Note 1).

In 2024, Cazneau transferred a portion of a parcel of land from "Investment properties" account to "Real estate for sale" account aggregating ₱501.0 million because of the change in the intended use of the property as approved by the BOD.

The land of Lucima Residences with carrying amount of ₱794.5 million are used as security for the bank loan of Bhavana with outstanding balance of ₱813.3 million and ₱892.3 million as at March 31, 2025 and December 31, 2024, respectively.

## **Office Units for Sale**

The carrying amount of these assets were transferred from the cost of Land and Assets under construction to Office units for sale following the completion of the projects.

Repossessions arising from cancellation of sales due to buyer's default in payments represent previously sold units which were recorded back as "Real estate for sale". These are recorded at fair value less cost to repossess and are held for sale in the ordinary course of business. Gain on repossession amounted to ₱2.2 million and ₱30.0 million in March 31, 2025 and 2024, respectively, recorded under "Other Income - net" account in the interim consolidated statements of comprehensive income (see Note 21).

## NRV of Real Estate for Sale

Real estate for sale is stated at cost which is lower than its NRV and there is no allowance for inventory obsolescence as at March 31, 2025 and December 31, 2024.

#### 9. INVESTMENT PROPERTIES

This account consists of:

	March 2025	December 2024
Arthaland Century Pacific Tower (ACPT)	₽7,331,100,601	₱7,200,420,660
Cebu Exchange	3,335,002,350	3,033,000,003
Arya Residences:		
Commercial units	1,444,698,000	1,444,698,000
Parking slots	198,452,000	198,452,000
Land:		
UPHI's Laguna and Tagaytay properties	1,194,367,261	1,161,190,392
ALCO's Batangas and Tagaytay properties	335,896,000	325,642,500
Savya Financial Center	739,000,000	739,000,000
Courtyard Hall	499,190,000	487,616,000
	₱15,077,706,212	₱14,590,019,555

# ACPT

Carrying amount of ACPT includes office units and parking slots for lease. ACPT is used as collateral for loans payable amounting to ₱399.5 million and ₱598.4 million as at March 31, 2025 and December 31, 2024, respectively (see Note 13).

# Cebu Exchange

The carrying amount of Cebu Exchange includes office and retail units and parking slots for lease.

## Arya Residences' Commercial Units and Parking Slots

Commercial units and parking slots in Arya Residences are used for leasing operations.

# Land

UPHI's raw land, with fair value amounting to ₱1,194.4 and ₱1,161.2 million as at March 31,2025 and December 31, 2024, respectively, has a total area of 33 hectares and are located at Barangay Gonzalo Bontog, Calamba City and Barangay Calabuso, Tagaytay City Part of UPHI's land was expropriated by NAPOCOR, leading to court proceedings. While others appealed the compensation amount, UPHI plans to settle with the NTC (NAPOCOR's successor) since it can no longer use the property. Management believes this settlement won't significantly impact the consolidated financial statements but could help recover the property's cost.

Moreover, UPHI filed a complaint for quieting of title on October 18, 2010, due to incorrect tax declarations by the City of Tagaytay for its Calamba City property. The trial court ruled in UPHI's favor in June 2020. The defendants appealed to the CA, but on July 31, 2023, the CA upheld the trial court's decision. Their Motions for Reconsideration were also denied on February 15, 2024. Both filed petitions for review under Rule 45 of the Rules of Court before the Supreme Court in April 2024 while UPHI submitted its Comment/Opposition to the same in October 2024. There is no resolution on the matter as of the date hereof.

In 2024, Cazneau transferred commercial lots from "Investment Properties" to "Real estate for sale" account with fair value of ₱501.0 million because of the change in the intended use of the property as approved by the BOD.

Raw land of the Parent Company has a total area of 10.3 hectares located in Batangas and Tagaytay with fair value aggregating to ₱335.9 and ₱325.6 million as at March 31, 2025 and December 31, 2024, respectively.

## Savya Financial Center

The carrying amount of Savya Financial Center includes office units and parking slots for lease.

## **Courtyard Hall**

Courtyard Hall of Cazneau used for leasing operations were recognized at fair value amounting to \$499.2 and \$487.6 million as at March 31, 2025 and December 31, 2024, respectively.

## Fair Value Measurement

Details of the valuation techniques used in measuring fair values of investment properties, as appraised by a SEC-accredited and independent appraiser (Asian Appraisal) in its report as at March 31, 2025, are classified under Levels 2 and 3 of the fair value hierarchy as follows:

Class of Property	Valuation Technique	Significant Inputs	March 2025	December 2024
АСРТ	Discounted cash flow approach (DCF)	Rental rate for an office unit per square meter (sqm) Rental rate per parking slot Discount rate	₽2,003 ₽9,349 8.84%	₽1,969 ₽9,188 8.84%

Class of Property	Valuation Technique	Significant Inputs	March 2025	December 2024
		Vacancy rate		- 2024
		Calculated no. of net leasable		
		area (total sqm)	18,059	18,059
		Income tax rate	25%	25%
ebu Exchange:				
Retail units	Discounted cash flow			
	approach	Rental rate per square meter (sqm)	₽2,628	₽1,407
		Rent escalation rate per annum		
		(p.a.)	5%	5%
		Discount rate	8.84%	8.84%
		Vacancy rate	25%	25%
	Discounted cash flow	Income tax rate	25%	25%
Office units	approach	Pontal rate per sam	₽900	₽830
Office units	approach	Rental rate per sqm Rent escalation rate p.a.	F300 5%	₽830 5%
		Discount rate	8.94%	8.84%
		Vacancy rate	-	-
		Income tax rate	25%	25%
	Discounted cash flow		- • -	
Parking slots	approach	Rental rate per slot	₽5,670	₽5,670
		Rent escalation rate p.a.	5%	5%
		Discount rate	8.84%	8.84%
		Vacancy rate	40%	40%
		Income tax rate	25%	25%
rya Residences:				
	Discounted cash flow			
ommercial units	approach	Rental rate per sqm	₽3,745	₽3,745
		Rent escalation rate p.a.	7%	7%
		Discount rate	8.84%	8.84%
		Vacancy rate	5%	5% 25%
	Discounted cash flow	Income tax rate	25%	25%
arking slots	approach	Rental rate per slot	₽8,828	₽8,828
	approach	Rent escalation rate p.a.	F0,828 7%	+0,020 7%
		Discount rate	8.84%	8.84%
		Vacancy rate	5%	5%
		Income tax rate	25%	25%
and:				
UPHI's Laguna and				
Tagaytay properties	Market data approach	Price per sqm	₽3 <i>,</i> 600	₽3 <i>,</i> 500
		Value adjustments	-15% to 5%	-15% to 5%
Cazneau's Laguna				
Properties	Market data approach	Price per sqm	₽95,000	₽92,000
		Value adjustments	-20% to -15%	-20% to -15%
ALCO's Batangas and			₽3,100 -	₽3,000 –
Tagaytay properties	Market data approach	Price per sqm	₽3,100 - ₽3,300	₽3,000 – ₽3,200
abaytay properties	market data approach	Value adjustments	5% to 25%	5% to 25%
avya Financial Center				2.0 10 20/0
etail units	DCF approach	Rental rate per sqm	₽900	₽900
		Rent escalation rate p.a.	0% - 6%	₽900 0% - 6%
		Discount rate	9.20%	9.20%
		Vacancy rate	-	
		Income tax rate	25%	25%
arking slots	DCF approach	Rental rate per sqm	₽5,200	₽5,200
0		Rent escalation rate p.a.	0% - 5%	0% - 5%
		Discount rate	9.20%	9.20%
		Vacancy rate	9.20%	9.20%
		Income tax rate	25%	25%
ourtyard Hall	Depreciated replacement			₽165,492,000
-,	-1 steel - showed in colle	···· ··· ·····························		, , , 0

Details of the valuation techniques used in measuring fair values of investment properties are as follows:

## **Discounted Cash Flow Approach**

Under the DCF approach, a property's fair value is estimated using explicit assumptions regarding the benefits and liabilities of ownership over the asset's estimated useful life including an exit or terminal value. As an accepted method within the income approach to valuation, the DCF approach involves the projection of a series of cash flows on a real property interest. An appropriate, market-derived discount rate is applied to projected cash flow series to establish the present value of the income stream associated with the investment property.

Periodic cash flows of investment properties are typically estimated as gross income less vacancy and operating expenses. The series of periodic net operating income, along with an estimate of the terminal value anticipated at the end of the projection period, is then discounted.

The frequency of inflows and outflows are contract and market-derived. The DCF approach assumes that cash outflows occur in the same period that expenses are recorded.

Sensitivity Analysis. Generally, significant increases (decreases) in rental rate per sq.m. or per slot and rent escalation rate p.a. in isolation would result in a significantly higher (lower) fair value measurement. Significant increases (decreases) in discount rate and vacancy rate in isolation would result in a significantly lower (higher) fair value measurement.

## Market Data Approach

Market data approach involves the comparison of the UPHI's Laguna and Tagaytay properties, Cazneau's Laguna properties and ALCO's Batangas and Tagaytay properties to those that are more or less located within the vicinity of the appraised properties and are subject of recent sales and offerings. Adjustments were made to arrive at the market value by considering the location, size, shape, utility, desirability and time element.

The inputs to fair valuation are as follows:

- *Price per sqm* estimated value prevailing in the real estate market depending on the location, area, shape and time element.
- Value adjustments adjustments are made to bring the comparative values in approximation to the investment property taking into account the location, size and architectural features among others.

#### **Depreciated Replacement Cost Method**

Depreciated replacement cost method is used to estimate valuation of Courtyard Hall by computing for the replacement cost of the assets and applying appropriate adjustments for physical deterioration and functional and economic obsolescence.

#### 10. PROPERTY AND EQUIPMENT

The balances and movements of this account consist of:

		March 2025					
	Building and	Building and					
	Building	Transportation	Office	Furniture and	Leasehold	Right of Use	
	Improvements	Equipment	Equipment	Fixtures	Improvements	Asset	Total
Cost							
Balance at beginning of year	₽256,707,3921	₽80,315,611	₽65,806,721	₽110,863,832	₽78,500	₽29,028,000	₽542,800,056
Additions	3,356,786	-	2,451,161	16,071	-	6,284,000	12,108,018
Balance at end of year	260,064,178	80,315,611	68,257,882	110,879,903	78,500	35,312,000	554,908,074
Accumulated Depreciation and Amortization							
Balance at beginning of year	50,126,062	48,273,878	54,772,115	83,405,040	78,500	4,526,000	241,181,595

Depreciation and amortization	1,219,766	3,830,678	2,251,221	6,035,423	-	2,170,967	15,508,055
Balance at end of year	51,345,828	52,104,556	57,023,336	89,440,463	78,500	6,696,967	256,689,650
Carrying Amount	₽208,718,350	₽28,211,055	₽11,234,546	₽21,439,440	₽-	₽28,615,033	₽298,218,424

	December 2024						
	Building and						
	Building	Transportation	Office	Furniture and	Leasehold	Right of Use	
	Improvements	Equipment	Equipment	Fixtures	Improvements	Asset	Total
Cost							
Balance at beginning of year	₽253,399,531	₱92,771,505	₱57,247,428	₱102,634,798	₽78,500	₽-	₱506,131,762
Additions	3,307,861	66,696	8,823,007	8,229,034	-	29,028,000	49,454,598
Disposals	-	(12,522,590)	-	-	-	-	(12,522,590)
Reclassification	-	-	(263,714)	-	-	-	(263,714)
Balance at end of year	256,707,392	80,315,611	65,806,721	110,863,832	78,500	29,028,000	542,800,056
Accumulated Depreciation							
and Amortization							
Balance at beginning of year	45,253,058	42,706,435	46,524,017	83,405,040	78,500	-	190,363,093
Depreciation and							
amortization	4,873,004	18,090,033	8,419,844	6,035,423	-	4,526,000	63,512,838
Disposals	-	(12,522,590)	-	-			(12,522,590)
Reclassification	-	-	(171,746)	-			(171,746)
Balance at end of year	50,126,062	48,273,878	54,772,115	83,405,040	78,500	4,526,000	241,181,595
Carrying Amount	₱206,581,330	₱32,041,733	₱11,034,606	₱27,458,792	₽-	₱24,502,000	₱301,618,461

Depreciation and amortization on property and equipment were included as part of "Operating expenses" and "Cost of services" account in the interim consolidated statements of comprehensive income.

#### 11. **OTHER ASSETS**

This account consists of:

	March 2025	December 2024
CWT	₱954,281,203	₱862,328,524
Advances for project development and land acquisition	755,354,888	663,759,829
Deposits	497,273,737	502,128,321
Input VAT	535,752,842	463,784,660
Prepayments	213,995,710	160,429,517
Amounts held in trust and in escrow	138,017,669	344,873,988
Software and licenses	77,751,566	39,185,585
Deferred input VAT	20,580,489	18,232,998
Materials and supplies	1,341,909	1,341,909
	3,194,390,013	3,056,065,331
Allowance for impairment loss	(16,002,600)	(16,002,600)
	₱3,178,387,413	₱3,040,062,731

Advances for project development and land acquisition pertain to downpayments made to contractors for the construction and acquisition of land of the Group's real estate projects. These advances are applied against progress billings and upon transfer of land.

Deposits pertain to utility deposits, deposits for professional services, guarantee and other deposits for the construction of the Group's real estate projects. Deposits are settled upon completion of the documentary requirements.

Prepayments consist of rent, taxes, insurance and other expenses which are amortized over a year, and of prepaid commissions, amortized over the lease term for leasing and based on percentage of completion for selling.

Amounts held in escrow represent the debt service account required under existing loans with certain banks and the amount of which is equivalent to a quarterly principal and interest amortization.

Amounts held in trust represent cash in bank held under trust pursuant to Bhavana and Bhavya's applications for socialized housing with the Department of Human Settlements and Urban Development in relation to its projects.

The carrying amount of software and licenses amounted to ₱77.8 million as at March 31, 2025. Amortization of software and licenses amounted to ₱1.3 million recorded as part of "Depreciation and amortization" account in the interim consolidated statements of comprehensive income.

Materials and supplies are the excess construction materials and supplies from the construction of completed real estate projects.

## 12. ACCOUNTS PAYABLE AND OTHER LIABILITIES

This account consists of:

	March 2025	December 2024
Accrued expenses	₱1,423,719,794	₱1,596,863,305
Deferred output VAT	910,328,888	923,068,600
Retention payable	661,984,219	637,212,543
Advances from buyers	527,116,977	281,430,016
Accounts payable	354,615,906	440,687,961
Security deposits	155,598,279	125,302,311
Advance rent	107,663,293	58,517,124
Statutory payable	89,857,668	31,599,994
Dividends payable	51,132,726	51,132,727
Construction bonds	34,933,329	34,933,329
Lease liability	29,550,200	25,187,149
Others	172,572,719	56,257,676
	₱4,519,073,998	₱4,262,192,735

Accrued expenses are expected to be settled within the next 12 months which pertains to construction costs, interest, management and professional fees, utilities, commissions, advertising and other expenses.

Deferred output VAT pertains to VAT from sales of property on installments. If the payments in the year of sale do not exceed twenty-five percent (25%) of the gross selling price, the sale will be considered under installment, in which case VAT will be paid based on collections.

Retention payable, which will be released after completion and satisfaction of the terms and conditions of the construction contract, pertains to amount retained by the Group from the contractors' progress billings for the real estate projects of the Group.

Advances from buyers include reservation fees and collections received from prospective lessees or buyers, which are and to be applied as security deposits upon execution of lease contracts or against the total contract price of the real estate sale.

Accounts payable, which are noninterest-bearing and are normally settled within 30 days to one (1)

year, consist mainly of liabilities to contractors and suppliers.

Security deposits pertain to the deposits made by the lessees of the ACPT, Arya retail units, and dormitory units which are refundable upon termination of the lease less any unsettled balances.

Advance rent pertains to the payments made in advance by the tenants to be applied to their rent payable in the immediately succeeding months or in the last three (3) months of the lease term.

Statutory payables pertain to various withheld taxes payable to the government agencies which are generally paid within the next reporting period.

Construction bonds represent noninterest-bearing deposits made by the lessees before the start of construction or fit out of their leased or rented units in ACPT and refundable upon fulfillment of contract provisions.

In 2025, the balance and movements in lease liability follow:

Beginning Balance	₽25,187,149
Additions	6,284,000
Rental payments	(2,402,685)
Interest expense	481,736
Balance at end of year	29,550,200
Current portion of lease liability	8,790,230
Noncurrent portion of lease liability	₽20,759,970

Other payables include statutory liabilities to SSS, PhilHealth and HDMF, payables to certain buyers as at cutoff date and lease liabilities.

#### 13. LOANS PAYABLE

This account consists of:

	March 2025	December 2024
Local banks	₱13,678,499,899	₱12,422,800,781
Private funders	53,223,970	53,223,970
	₱13,731,723,869	₱12,476,024,751

#### Local bank loans

Loans from local banks consist of interest-bearing secured and unsecured loans obtained to finance project development and working capital requirements of the Group and carries interest rates ranging from 5.50% to 9.10% p.a. in March 31, 2025 and December 31, 2024.

Details of outstanding local bank loans as at March 31, 2025 and December 31, 2024 follow:

		Effective interest rate		
Purpose	Terms and Security	(p.a.)	MARCH 2025	DECEMBER 2024
Short-term loans -				
Short-term loans for working fund	Unsecured and payable in full within one (1) year	7.25%	₱4,105,236,516	₽2,351,281,667
requirements		to 8.85%		
Short-term loans for construction	Unsecured and payable in full within one (1) year	8.50%	1,381,000,000	1,381,000,000
of Cebu Exchange				
Short-term loan for working fund	Unsecured and payable in full within one (1) year	7.50%	818,322,625	745,326,625
requirement of Savya		to 8.75%		
Short-term loan of Eluria	Unsecured and payable in full on November 7, 2025	7.50%	205,027,000	217,027,000
Short-term loan for working fund		8.50%	107,610,000	69,100,000
requirement of Cazneau	Unsecured and payable in full within one (1) year	to 8.75%		

Purpose	Terms and Security	Effective interest rate (p.a.)	MARCH 2025	DECEMBER 2024
Turpose		(p.u.)	WARCH 2025	DECEMBER 2024
Construction and development of projects -				
Development of Green Projects	Unsecured and payable in full on February 6, 2025	6.35%	-	998,665,566
Construction of Eluria	Payable on January 5, 2027	6.37% to 9.10%	926,133,045	925,834,235
Construction of Lucima	Payable on a quarterly basis starting 2024 until 2026; secured by Lucima Residences property with carrying amount of ₱794.5 million as at March 31, 2025 and December 31, 2024 (see Note 9), and an escrow account amounting to ₱29.1 million and ₱28.9 million as at March 31, 2025 and December 31, 2024, respectively.	6.17% to 8.78%	810,393,542	892,255,959
Construction of Sevina Park	Payable on a quarterly basis starting November 2023 until August 2026; secured by raw land with carrying amount of <b>P</b> 386.2 million as at March 31, 2025 and December 31, 2024 (see Note 9), and an escrow account amounting to <b>P</b> 18.9 million and <b>P</b> 18.9 million as at March 31, 2025 and December 31, 2024, respectively.	6.25% to 8.49%	615,286,436	677,411,436
Construction of ACPT	Payable on a quarterly basis starting 4th quarter of 2020 until July 2025; secured by ACPT office units with carrying amount of ₱7,331.1 million and ₱7,200.4 million as at March 31, 2025 and December 31, 2024, respectively (see Note 9), and an escrow account amounting to nil and ₱208.9 million as at March 31, 2025 and December 31, 2024, respectively.	5.50%	399,350,397	598,427,817
Credit facility agreements for financing of receivables - Credit facility agreement for financing of receivables from buyers of units and parking slots in Savya Financial Center	Payable in full in 2025 and 2026; secured by receivables and contract assets from buyer of units and parking slots in Savya Financial Center	6.50% to 6.75%	609,703,436	670,793,963
Credit facility agreement for financing of receivables from buyers of units in Cazneau	Payable in full within one year; secured by receivables and contract assets from buyers of units in Sevina Park Villas	6.75% to 8.25%	1,070,344,322	620,177,668
Credit facility agreement for financing of receivables from buyers of units in Lucima.	Payable in full in 2025; secured by receivables and contract assets from buyer of units and parking slots in Lucima	7.16% to 8.25%	625,696,751	581,830,291
Credit facility agreement for financing of receivables from buyers of units and parking slots in Eluria	Payable in full on October 29, 2025; secured by receivables and contract assets from buyers of units in Eluria	7.25% to 8.00%	520,995,829	346,434,529
Long-term loans -				
Long-term loans for working fund requirements	Payable on 2026 to 2027; secured by unregistered real estate mortgage over commercial units and parking spaces of Arya Residences	7.53% to 8.12%	1,000,000,000	997,234,025
Long-term loans for working fund requirements	Unsecured revolving credit line and payable in full upon maturity	7.75%	350,000,000	350,000,000
Long-term loans for working fund requirements	Unsecured and payable in full on 2027	7.50%	133,400,000	-
			₱13,678,499,899	₱12,422,800,781

# Development of Green Projects

On February 14, 2020, ALCO entered into a term loan agreement of ₱1,000.0 million with a local bank to obtain financing for the Group' eligible green projects, including land banking, investments and refinancing in relation to eligible green projects. The loan was fully settled in February 06, 2025.

#### Construction of Eluria

In 2022, Bhavya entered into a term loan facility with a local bank to partially finance the construction of Eluria. Loan proceeds are available in multiple tranches from the date of initial drawdown. The outstanding loan balance is secured by real estate mortgage on the land of Bhavya. Moreover, Bhavya is required to maintain debt to equity ratio of not more than 2.0x, current ratio of not less than 1.5x and project debt to equity ratio not exceeding 0.5x.

The debt-to-equity ratio, current ratio and project debt to equity ratio of Bhavya as at December 31, 2024 based on its financial statements is 2.0x, 2.0x and 0.5x, respectively, which are compliant with

the requirements of the term loan. As at March 31, 2025, the Group is compliant with these financial ratios.

## Construction of Lucima Residences

In 2021, the Company entered into a term loan facility of ₱930.0 million with a local bank to partially finance the construction of Lucima Residences. Loan proceeds are available in multiple tranches for a period of 3 years from the date of initial drawdown. The outstanding loan balance is secured by real estate mortgage on the land of Bhavana located in Cebu City. Moreover, Bhavana is required to maintain debt to equity ratio of not more than 2.00x, current ratio of not less than 1.50x and project debt to equity ratio not exceeding 0.50x.

The debt-to-equity ratio, current ratio and project debt to equity ratio of Bhavana as at December 31, 2024 based on its financial statements is 1.8x, 1.9x and 0.3x, respectively, which are compliant with the requirements of the term loan. As at March 31, 2025, the Group is compliant with these financial ratios.

## Construction of Sevina Park

In 2021, Cazneau entered into a long-term loan facility of ₱1.0 billion with a local bank to partially finance the construction of Sevina Park. Loan proceeds are available in multiple tranches for a period of three (3) years from the date of initial drawdown. The outstanding loan balance is secured by real estate mortgage over two parcels of land of Cazneau and grant of security interest over shares of ALCO. Moreover, Cazneau is required to maintain debt to equity ratio of not more than 2.00x and current ratio of not less than 1.50x.

The debt to equity and current ratio of Cazneau as at December 31, 2024 based on its financial statements is 1.1x and 1.6x, respectively, which are compliant with the requirements of the term loan. As at March 31, 2025, the Group is compliant with these financial ratios.

## Construction of ACPT

In 2015, the Parent Company entered into an OLSA for a credit line of ₱2,000.0 million, to partially finance the cost of construction and development of the ACPT. The outstanding loan balance is secured by the ACPT building and a security trust agreement covering the maintenance of revenue and operating accounts, project receivables and project agreements. As of March 31, 2025 and December 31, 2024, ALCO is required to maintain a current ratio of at least 1.50x and a debt-to-equity ratio of not more than 2.00x based on the annual consolidated financial statements of the Group. ALCO Group has current ratio of 1.68x and 1.58x and debt to equity ratio of 1.23x and 1.36x, based on its consolidated financial statements as at March 31, 2025 and December 31, 2024, respectively, which is compliant with the financial covenants.

## Acquisition of land and construction of Savya Financial Center

In 2021, SLDC obtained a loan facility of ₱1,440.0 million with a local bank. The loan was fully settled in 2023.

## **Private Funders**

Outstanding balances of the loans from private funders amounting to ₱53.2 million as at March 31, 2025 and December 31, 2024, with interest rate of 5.40% p.a., are unsecured and are for working capital requirements of the Group.

## 14. BONDS PAYABLE

Details of this account is as follows:

	March 2025	December 2024
Bonds payable	₱3,000,000,000	₱6,000,000,000
Unamortized debt issue cost	(38,783,227)	(44,467,581)
	₱2,961,216,773	₱5,955,532,419

In October 2019, the Board of Directors (BOD) of ALCO approved the filing of a registration statement for the shelf registration of P6.0 billion fixed rate ASEAN Green Bonds (the "Bonds") and the initial tranche of P2.0 billion bonds, with an oversubscription option of up to P1.0 billion.

In January 2020, the SEC approved the registration of the Bonds and the issuance of the initial tranche of the Bonds. On February 6, 2020, ALCO issued the initial tranche of the Bonds amounting to P2.0 billion with an oversubscription of P1.0 billion. It has a term ending five years from the issue date or on February 6, 2025, with a fixed interest rate of 6.35% p.a. and an early redemption option on the 3rd and 4th year from issue date. The proceeds of the initial tranche is for the development of eligible green projects and payment of certain outstanding loans of the Group.

In October 2022, the BOD of ALCO approved the remaining second tranche of the Bonds of up to ₱3.0 billion. In December 2022, the SEC approved the offer supplement for the second tranche amounting to ₱2.4 billion with an oversubscription of up to ₱0.6 billion. The Bonds have a term ending five years from the issue date with a fixed interest rate of 8.00% p.a. and early redemption option on the 3rd and 4th year from issue date, and term ending seven years from the issue date with a fixed interest rate of 8.7557% p.a. and early redemption option on the 5th and 6th year from issue date. The proceeds of the Bonds is for the development of eligible green projects and payment of certain outstanding loans of the Group.

ALCO shall maintain the following financial ratios, with testing to be done on an annual basis, for as long as any of the ASEAN Green Bonds remain outstanding: debt to equity ratio of not more than 2.00x and current ratio of at least 1.50x. Testing of both financial covenants shall be done on April 30 of each year, using the December 31 audited consolidated financial statements of the Group. As at March 31, 2025 and December 31, 2024, the Group is compliant with these financial ratios.

# 15. RELATED PARTY TRANSACTIONS

The company engages, in the normal course of business, in various transactions with its related parties which include entities under common control, key management and others.

# **Share Purchase Agreement**

On December 11, 2024, the ALCO's BOD approved the amendment on the share purchase agreement where the company shall no longer collect from CPG the amount of ₱36.1 million due to the considerable length of time the Complaint has been pending involving the property owned by UPHI, which includes, among others, removing all doubt on the ownership of UPHI over the property. The amendment resulted to the write-off of the receivable from CPG.

# **Advances for Working Capital**

This pertains to expenses advanced by the Group to the related parties. Outstanding balances of advances for working capital are unsecured, unguaranteed, collectible or payable on demand and to be settled in cash.

The Group's allowance for ECL on due from related parties amounted to nil as at March 31, 2025 and December 31, 2024.

## **Compensation of Key Management Personnel**

The compensation of key management personnel are as follows:

	March 2025 (Three Months)	December 2024 (Twelve Months)
Salaries and other employee benefits	₱36,488,804	₱154,490,888
Retirement benefits expense	-	20,193,519
	₱36,488,804	₱174,684,407

# Transactions with the Retirement Plan

The Parent Company's retirement fund is administered and managed by a trustee bank. The fair value of plan assets, which are primarily composed of unit investment trust funds, amount to ₱139.1 million and ₱140.3 million as at March 31, 2025 and December 31, 2024.

The retirement fund neither provides any guarantee or surety for any obligation of the Parent Company nor its investments covered by any restrictions or liens.

## **Material Non-controlling Interests**

The Group's non-controlling interests amounting to ₱2,390.2 million, and ₱2,337.6 million as at March 31, 2025 and December 31, 2024, respectively, pertain to interests in SLDC, KHI, Bhavana and Bhavya.

# SLDC

Non-controlling interests over SLDC is 41% as at March 31, 2025 and December 31, 2024. Net income of SLDC allocated to non-controlling interests amounted to ₱59.4 million for the period ended March 2025, ₱150.2 million for the year ended December 2024, which were determined based on the agreement between ALCO and HHI.

On March 17 and December 17, 2023, the BOD approved the subscription of convertible preferred shares by Help Holdings Inc. (HHI) to 19,096,407 and 2,049,000, respectively, shares at a subscription price of ₱100 per share or total amount of ₱2,114.5 million. The subscription was fully paid through the conversion of HHI's prior deposit for future stock subscription of the same amount. Additional paid-in capital arising from the subscription of convertible preferred shares aggregated to ₱2,093 million.

On February 23, 2024, the BOD approved the declaration of cash dividends amounting to ₱390.0 million or ₱780 per share to all stockholders of record on March 12, 2024. The dividends were paid on March 20, 2024.

On October 25 and November 29, 2024, the Board of Directors (BOD) approved the subscription of convertible preferred shares by Help Holdings Inc. (HHI) to 147,900 shares and 58,944 shares, respectively, at a subscription price of ₱100 per share or total amount of ₱20.7 million. The subscription was fully paid through the conversion of HHI's prior advances to the Corporation in the same amount.

## KHI

The Group has 40% non-controlling interests in KHI. The net losses of KHI allocated to non-controlling interests amounting to ₱12.7 million for the period ended March 2025, ₱38.2 million for the year ended December 2024 in which were distributed based on the capital contribution.

On February 23, 2024, KHI's BOD approved the declaration of cash dividends amounting to ₱390.0 million or ₱31.2 per share to all stockholders of record on March 12, 2024. The cash dividends were paid on March 21, 2024. Additionally, the BOD approved to repay the advances to ALCO amounting to ₱138.0 million and to MEC amounting to ₱92.0 million. The advances to MEC were paid in March 2024.

## Bhavana and Bhavya

In December 2021, ALCO sold, transferred and conveyed in favor of Narra Investment Properties Pte. Ltd. ("Narra"), by way of secondary sale, all of its rights, title and interest in and to 40% of the common shares of stock of Bhavana and Bhavya, or 20,000,000 common shares of stock thereof, as well as its shareholder advances and accrued interest receivables aggregating ₱449.4 million in exchange for ₱446.8 million. The transfer of Bhavana and Bhavya shares decreased the effective ownership of ALCO from 100% to 60%. The net income (loss) of Bhavana and Bhavya allocated to non-controlling interests amounting to (₱15.5 million) and ₱21.4 million, respectively, for the period ended March 2025 and ₱50.0 million and ₱20.4 million, respectively, for the year ended December 2024 in which were distributed based on the capital contribution.

In 2023, Narra also subscribed to 442,000 preferred shares of Bhavya for a total subscription amount of ₱44.2 million.

On March 20, 2024, the BOD approved the subscription of Narra 300,000 preferred shares of Bhavya at the price of ₱100.00 per share, or a total of ₱30.0 million.

In December 2024, Narra subscribed to 180,000 preferred shares of Bhavana at the price of ₱100 per share, or a total of ₱27.0 million.

The Group has the following transactions with the non-controlling interests:

	Amou	nt of Transactions	Ou	tstanding Balance
	March 2025	December 2024	March 2025	December 2024
Advances for				
Project				
Development				
HHI	₽-	₽-	<b>₽</b> 495 <i>,</i> 919,597	₱495,919,597
Narra	-	-	411,200,000	411,200,000
MEC	(46,800,000)	_	56,200,000	103,000,000
	(₱46,800,000)	_	₱963,319,597	₱1,010,119,597

## 16. EQUITY

The details of the Parent Company's number of common and preferred shares follow:

	March 2025		Decem	ber 2024
	Preferred	Common	Preferred	Common
Authorized	80,000,000	16,368,095,199	80,000,000	16,368,095,199
Par value per share	<b>₽1.00</b>	<b>₽0.18</b>	₽1.00	₽0.18
Issued	47,464,860	5,318,095,199	47,464,860	5,318,095,199
Outstanding	37,464,860	5,318,095,199	37,464,860	5,318,095,199

#### **Preferred Shares**

The Group's preferred shares Series A, Series C, Series D, Series E and Series F are cumulative, nonvoting, nonparticipating and nonconvertible. The movements and details of the issued and outstanding preferred shares are as follows:

	March 2025		December 2024	
	Number of shares	Amount	Number of shares	Amount
Issued and outstanding				
Balance at beginning of period	47,464,860	₽47,464,860	48,500,000	₽48,500,000
Issuance during the period	-	-	18,964,860	18,964,860
Retirement during the period	-	-	(20,000,000)	(20,000,000)
Balance at end of period	47,464,860	47,464,860	47,464,860	47,464,860
Treasury shares	(10,000,000)	(10,000,000)	(10,000,000)	(10,000,000)
Parent Company's preferred				
shares held by a subsidiary	(26,500,000)	(26,500,000)	(26,500,000)	(26,500,000)
Outstanding	10,964,860	₽10,964,860	10,964,860	₽10,964,860

In June 2019, the Company made a follow-on offering of 10.0 million cumulative, nonvoting, nonparticipating and nonconvertible Peso-denominated preferred shares (the "Series C Preferred Shares") with ₱1.00 par value a share at the issuance price of ₱100 a share. Excess of the proceeds over the total par value amounting to ₱990.0 million and transactions costs of ₱12.5 million were recognized as additional and reduction to additional paid-in capital, respectively.

On December 3, 2021, the Parent Company made a follow-on offering of 6.0 million cumulative, nonvoting, nonparticipating and nonconvertible Peso-denominated preferred shares (the "Series D Preferred Shares, with ₱1.00 par value a share at the issuance price of ₱500 a share. Excess of the proceeds over the total par value amounting to ₱2,994.0 million and transaction costs of ₱29.6 million were recognized as addition and reduction to additional paid-in capital, respectively.

In May 2024, the redemption of Preferred Shares Series C of the Group was approved. The Group redeemed the 10.0 million preferred shares at a redemption price of ₱100 per share for ₱1,000.0 million, plus accrued and any unpaid cash dividends due on redemption date June 27, 2024.

On August 14, 2024, the Group obtained the approval from SEC to amend its Articles of Incorporation to increase its authorized capital stock by ₱50.0 million. Following the approval, the Group cancelled the 20.0 million Preferred Shares Series B with a selling price of ₱100 per share for ₱2,000.0 million.

In November 2024, ALCO made a follow-on offering of 6.0 million cumulative, nonvoting, nonparticipating and nonconvertible Peso-denominated Preferred Shares Series F with ₱1 par value a share at the issuance price of ₱500 a share. As at December 31, 2024, ALCO issued and outstanding Preferred Shares Series F are 5.0 million for ₱2,482.4 million. Excess of the proceeds over the total par value amounting to ₱2,477.5 million and transactions costs of ₱30.1 million were recognized as addition and reduction to additional paid-in capital, respectively.

On January 22, 2025, ALCO's BOD approved the proposal to amend its Article Seventh of the AOI by decreasing its authorized capital stock by ₱10.0 million. The foregoing decrease in the authorized capital stock corresponds to the redemption of Preferred Shares Series C on June 27.

On January 27, 2025, ZLDC's BOD approved the proposal to amend its AOI to increase its authorized capital stock by 20.0 million through the creation of 20.0 million Preferred Shares Series B with ₱1 par value. ZLDC's existing 0.5 million non-redeemable, non-cumulative and voting preferred shares with ₱100 par value will be reclassified as Preferred Shares Series A.

## Parent Company's Preferred Shares Held by Subsidiary

In 2016, ALCO issued 12.5 million cumulative, nonvoting, nonparticipating and nonconvertible Pesodenominated Preferred Shares Series A with ₱1 par value a share to MPI. On August 14, 2024, the Parent Company issued to MPI 14.0 million Preferred Shares Series E with a selling price of ₱1 per share for ₱14.0 million.

## **Common Shares**

As at March 31, 2025 and December 31, 2024, the Parent Company has issued and outstanding common shares of 5,318,095,199 with par value of ₱0.18 amounting to ₱957.3 million.

# **Dividend Declaration**

The Parent's Company's BOD and stockholders approved the following cash dividends to ALCO's stockholders:

Declaration Date	Stockholders of Record Date	Payment Date	Share	Amount	Dividend per Share
January 22, 2025	February 07, 2025	March 03, 2025	Series D preferred shares	45,000,000	7.5000
March 26, 2025	April 15, 2025	May 14, 2025	Series F preferred shares	45,465,705	9.1575
				₽90,465,705	

Declaration	Stockholders of			[	Dividend per
Date	Record Date	Payment Date	Share	Amount	Share
January 31, 2024	March 1, 2024	March 27, 2024	Series C preferred shares	₱17,319,000	₽1.7319
January 31, 2024	February 8, 2024	March 3, 2024	Series D preferred shares	45,000,000	7.5000
May 8, 2024	June 3, 2024	June 27, 2024	Series C preferred shares	17,319,000	1.7319
May 8, 2024	May 23, 2024	June 3, 2024	Series D preferred shares	45,000,000	7.5000
June 28, 2024	July 19, 2024	August 9, 2024	Common Shares	63,817,142	0.0120
August 6, 2024	August 23, 2024	September 3, 2024	Series D preferred shares	45,000,000	7.5000
November 5, 2024	November 19, 2024	December 3, 2024	Series D preferred shares	45,000,000	7.5000
December 11, 2024	January 21, 2025	February 14, 2025	Series F preferred shares	45,465,705	9.1575
				₽323,920,847	

# **Other Equity Reserves**

This account consists of:

	March 2025	December 2024
Effect of changes in the Parent Company's ownership		
interest in subsidiaries	169,002,018	169,002,018
Stock options outstanding	7,161,827	7,161,827
Cumulative remeasurement gains on net retirement liability		
- net of tax	32,819,118	32,819,118
	208,982,963	208,982,963

# Effect of Change in the Parent Company's Ownership Interest in a Subsidiary

In December 2021, the Parent Company purchased 214,351 common and 118,982 preferred shares representing 40% of the ownership and voting rights of CLLC for ₱113.2 million from RSBV resulting to 100% ownership of the Parent Company in CLLC. The difference between the acquisition cost and book value amounting to ₱60.5 million was recorded as reduction to equity reserves (see Note 15).

## Stock Options

In ALCO's annual meeting on 16 October 2009, stockholders approved the 2009 ALCO Stock Option Plan, allowing the issuance of up to 10% of ALCO's total outstanding capital stock equivalent to 531,809,519 shares. The plan was administered by the Stock Option and Compensation Committee, composed of three directors, one of whom is independent. Eligible participants include Board members (excluding independent directors), the President and CEO, corporate officers, managerial employees, and executive officers of subsidiaries or affiliates. The Committee has the authority to determine grant recipients, exercise prices (not below par value), grant timing, and share allocation based on performance evaluations.

The option period spans three years, with vesting as follows: up to 33.33% within the first 12 months, up to 33.33% from the 13th to the 24th month, and up to 33.33% from the 25th to the 36th month. On the exercise date, the full purchase price must be paid, or as decided by the Committee. In 2010, 164.8 million options were granted, but none were exercised until the expiration of the option period in October 2012.

On 14 December 2018, the Board approved granting up to 90 million options at ₱0.85 per share based on performance evaluation of the grantees. On 25 March 2020, the option price was reduced to ₱0.50 per share.

As at March 31, 2025 and December 31, 2024, none of the qualified employees have exercised their options.

## **Use of Proceeds**

## Green Bonds – Second Tranche

The estimated gross proceeds from the offer of the second tranche of the Bonds amounted to P2,944.7 million. The actual net proceeds from the offer of the shares, after deducting the related expenses to the offer, amounted to P2,949.0 million.

The following tables show the breakdown of the use of the proceeds (amounts in millions):

			Actual	Balance for
			Disbursement	Disbursement as
	Per Offer	Actual Net	as at March 31,	at March 31,
Purpose	Supplement	Proceeds	2025	2025
Development of various projects	₽2,724.0	₽2,724.0	₽771.3	₱1,952.7
Repayments of loans that financed the				
construction and development of ACPT	276.0	225.0	225.0	-
Total	₽3,000.0	<b>₽</b> 2,949.0	₱996.3	₱1,952.7

On February 21, 2024, the BOD approved the reallocation of the use of proceeds of the Bonds effective March 22, 2024, as follows (amounts in millions):

Project	Actual Net Proceeds	Proposed Reallocation
Makati CBD Residential Project 1	₽600.0	₽226.0
Makati CBD Residential Project 3	450.0	_
Project JL	500.0	-
Project Midtown	1,000.0	1,120.0
ACPT Loan and Others	399.0	225.0
Project Olive	-	1,378.0
Total	₽2,949.0	₽2,949.0

On January 22, 2025, the BOD approved the reallocation of the use of proceeds of the second tranche of green bonds effective February 21, 2025, as follows (amounts in millions):

Project	Actual Net Proceeds	Proposed Reallocation
Makati CBD Residential Project 1	₽226.0	₽964.0
Project Vanilla	1,120.0	760.0
ACPT Loan and Others	225.0	225.0
Project Olive	1,378.0	1,000.0
Total	₽2,949.0	₽2,949.0

## Preferred Shares Series F

The gross proceeds from the offer of Series F Preferred Shares amounted to ₱2,482.4 million. The actual net proceeds from the offer of the shares, after deducting the related expenses to the offer, amounted to ₱2,451.5 million.

The following tables show the breakdown of the use of the proceeds (amounts in millions):

			Actual	Balance for
			Disbursement	Disbursement
		Actual Net	as at March 31,	as at March 31,
Purpose	Gross Proceeds	Proceeds	2025	2025
Repayment of BDO Bridge Financing	₽1,000.0	₽1,000.0	₽1,000.0	₽
Project Teal	1,140.0	1,140.0	541.5	598.5
ACPT Loans and Others	342.4	311.5	330.0	(18.5)
Total	₽2,482.4	₽2,451.5	₽1,871.5	₽580.0

On March 26, 2025, ALCO's BOD approved the reallocation of the use of proceeds of the Series F Preferred Shares effective April 25, 2025, as follows (amounts in millions):

Purpose	Actual Net Proceeds	Proposed Reallocation
Repayment of BDO Bridge Financing	₽1,000.0	₽1,000.0
Project Teal	1,140.0	821.5
ACPT Loan and Others	311.5	200.0
Debt Service Reserve Account (DSRA) Requirement for		
ACPT Loan	-	200.0
Investment into Bhavya to Fund Project Eluria	-	30.0
General Corporate Purposes	-	200.0
Total	₽2,451.5	₽2,451.5

# 17. REVENUES

The account consists of:

	March 2025	March 2024
	(Three Months)	(Three Months)
Real estate sales of:		
Una Apartments	₱190,452,118	₱313,418,880
Lucima Residences	206,528,574	271,047,715
Cebu Exchange	100,728,820	159,371,523
Eluria	282,029,750	92,308,699
Sevina Park	51,641,252	37,078,604
Savya Financial Center	77,591,244	-
	₱908,971,758	₱873,225,421
Leasing revenue	₱216,636,231	₱103,634,156
Property Management fees	8,846,117	6,651,840
Interest from real estate sale	12,059,441	-
	₱1,146,513,547	₱983,511,417

Leasing revenue pertains to rent income and CUSA earned from various lease contracts of the Parent Company in ACPT, commercial units of MPI in Arya Residences and dormitory units in Courtyard Hall, in which rent income is recognized on a straight-line basis under PAS 17, *Leases*.

Property management fees pertain to services rendered by APPS in the management and maintenance of all common areas of Arya Residences, ACPT, Cebu Exchange and Savya Financial Center. The service contract with Arya Residences Condominium Corporation had an initial term of seven (7) years from December 1, 2014 and the engagement was renewed for another five (5) years commencing on December 1, 2021. The terms of the service contracts with Arthaland Century Pacific Tower Condominium Corporation is seven (7) years from August 1, 2018, Cebu Exchange Condominium Corporation is five (5) years and Savya Financial Center Condominium Corporation is six (6) years both from September 1, 2023.

#### 18. COST AND EXPENSES

This account consists of:

	March 2025	March 2024
	(Three Months)	(Three Months)
Cost of real estate sales	₱604,708,250	₱579,264,770
Cost of leasing operations	34,056,734	20,802,536
Cost of services	26,233,007	15,233,929
	₱664,997,991	₱615,301,235

# **19. OPERATING EXPENSES**

Details of operating expenses by nature are as follows:

	March 2025	March 2024
	(Three Months)	(Three Months)
Personnel costs	<b>₽</b> 112,313,564	₱131,372,674
Commissions and Broker's fees	99,367,266	28,031,226
Advertising	70,773,823	68,676,155
Taxes and licenses	51,304,394	33,580,019
Communication and office expenses	44,163,918	41,874,666
Depreciation and amortization	16,854,479	16,416,378
Management and professional fees	12,140,238	7,542,249
Transportation and travel	8,129,323	5,435,362
Repairs and maintenance	5,426,755	2,555,908
Insurance	5,293,777	4,585,799
Utilities	1,978,698	4,480,418
Rental	873,518	1,209,369
Representation	196,257	220,436
Others	3,178,936	7,241,552
	₱431,994,946	₱353,222,211

# 20. FINANCE COSTS

Finance costs relate to the following:

	March 2025	March 2024
	(Three Months)	(Three Months)
Interest expense	₱319,676,327	₱360,836,340
Bank charges	3,757,231	1,061,078
	₱323,433,558	₱361,897,418

# 21. OTHER INCOME – NET

This account consists of:

	March 2025	March 2024
	(Three Months)	(Three Months)
Realized gain on disposals of financial assets at FVPL	₱46,913,251	₱16,437,871
Interest income	36,579,568	78,350,656
Foreign exchange gains (losses)	(472,085)	583,231
Unrealized holding gains (losses) on financial		
assets at FVPL	(7,653,751)	3,023,829
Gain on repossessions	2,190,173	30,009,185
Gain on sale of investment properties	-	48,419,719
Gain on disposal of property and equipment	-	1,131,351
Others	(16,722,487)	(21,220,227)
	₱60,834,669	₱156,735,615

## 22. NET RETIREMENT LIABILITY

The Group has a funded and non-contributory defined benefit retirement plan covering all of its qualified employees. The retirement benefits are based on years of service and compensation on the last year of employment as determined by an independent actuary. The normal retirement age is 60 with a minimum of five years of credited service. The plan also provides for an early retirement at age 50 with minimum of five years of credited service or late retirement after age 60, both subject to the approval of the Company's BOD.

The plan is exposed to interest rate risks and changes in the life expectancy of qualified employees. The plan is not exposed to significant concentrations of risk on the plan assets.

There are no unusual or significant risks to which the retirement liability exposes the Group. However, in the event a benefit claim arises under the retirement liability, the benefit shall immediately be due and payable from the Parent Company.

The movements of net retirement liability (asset) recognized in the interim consolidated statements of financial position are as follows:

	March 2025	December 2024
Balance at beginning of period	₽27,371,514	(₱9,005,874)
Retirement expense:		
Current service cost	8,053,324	26,490,326
Interest cost	-	(224,762)
Remeasurement gains		
Change in financial assumptions	-	(1,697,558)
Experience adjustments	-	10,310,519
Return on retirement plan asset	-	2,413,192
Effect of asset ceiling	-	(914,329)
Balance at end of period	₱35,424,838	₱27,371,514

#### 23. INCOME TAXES

The components of provision for income tax are as follows:

	March 2025	March 2024
Reported in Profit or Loss		
Current income tax expense:		
RCIT	₽-	₽2,656,596
MCIT	14,636,160	5,567,214
Final taxes	16,693,197	19,476,858
Gross income tax (GIT)	1,480,812	1,584,298
	32,810,169	29,284,966
Deferred income tax expense	38,487,820	17,163,629
	₱71,297,989	₱46,448,595

## **Deferred Tax Assets and Deferred Tax Liabilities**

The components of the Group's recognized deferred tax assets and deferred tax liabilities are as follows:

	March 2025	December 2024
Deferred tax assets:		
NOLCO	<b>₽</b> 1,013,548,797	₱925,188,957
Excess MCIT over RCIT	57,558,501	42,951,753
Retirement liability	36,183,485	34,170,154

	March 2025	December 2024
Advance rent	11,806,897	12,583,583
Excess of commission expense over		
commissions paid	8,172,757	8,172,757
Allowance for impairment losses	4,437,348	4,437,348
Effect of PFRS 16	227,763	165,258
	1,131,935,548	1,027,669,810
Deferred tax liabilities:		
Cumulative gain on change in fair value of investment		
properties	2,475,938,084	2,354,812,179
Excess of financial over taxable gross profit	705,564,544	693,889,949
Depreciation of investment properties	64,907,420	62,377,834
Accrued rent receivable	22,362,647	15,382,839
Actuarial gain or loss	11,596,534	11,596,534
Transfer of fair value to property and equipment	9,884,186	9,884,186
Capitalized debt issue costs	7,591,333	7,634,465
Unrealized foreign exchange gains	1,524,503	1,789,696
Amortization of past service cost	751,994	-
	3,300,121,245	3,157,367,682
Net deferred tax liabilities	₽2,168,185,697	₱2,129,697,872

The reconciliation between the income tax expense based on statutory income tax rate and effective income tax rate reported in the consolidated statements of comprehensive income is as follows:

	March 2025	March 2024
Income tax computed at statutory tax rate	₱76,940,054	₱205,456,775
Add (deduct) tax effects of:		
Dividend income from subsidiaries	-	(156,000,000)
Income subject to GIT	(7,072,019)	(6,591,030)
Nondeductible expenses and nontaxable income	2,397,054	5,580,736
Income subject to final tax	(2,403,625)	(4,976,368)
Consolidated Leasing Solutions	494,907	2,344,759
Change in unrecognized deferred tax assets	941,618	633,723
	<del>₽</del> 71,297,989	₱46,448,595

## **PEZA Registration**

ACPT is registered with the PEZA as an Ecozone Facilities Enterprise (see Note 1). The scope of its registered activity is limited to development, operation and maintenance of an economic zone.

Under the PEZA Registration Agreement, ACPT is entitled to:

- 5% GIT, in lieu of all national and local taxes; and
- Tax and duty-free importation of capital equipment required for the technical viability and operation of the registered facilities or activities.

Any income from activities of ACPT outside the PEZA-registered activities is subject to RCIT.

#### Corporate Recovery and Tax Incentives for Enterprises ("CREATE") Law

On March 26, 2021, the Corporate Recovery and Tax Incentives for Enterprises ("CREATE") was approved and signed into law by the country's President. Under the CREATE, the regular corporate income tax (RCIT) of domestic corporations was revised from 30% to 25% or 20% depending on the amount of total assets or total amount of taxable income. In addition, the minimum corporate income

tax (MCIT) was changed from 2% to 1% of gross income for a period of three (3) years. The changes in the income tax rates shall retrospectively become effective beginning July 1, 2020.

However, the income tax rates used in preparing the financial statements as at and for the year ended December 31, 2020 are 30% and 2% for RCIT and MCIT, respectively. The difference amounting to #301.2 million arising from the changes in income tax rates was recognized in 2021.

On June 20, 2023, the Bureau of Internal Revenue (BIR) issued Revenue Memorandum Circular (RMC) No. 69-2023 announcing the reversion of MCIT to 2% effective July 1, 2023.

## 24. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's financial instruments comprise cash in banks, cash equivalents, financial assets at FVPL, receivables (excluding advances for project development and accrued rent receivable under straightline basis of accounting), amounts held in escrow, deposits, loans and bonds payable, accounts payable and other liabilities (except statutory liabilities, advance rent and payable to customers) and due to a related party.

It is the Group's policy that no trading in financial instruments shall be undertaken. The main risks arising from the Group's financial instruments are credit risk, liquidity risk and interest rate risk. The BOD reviews and approves policies for managing these risks as summarized below.

#### Foreign Currency Risk

The Group's exposure to foreign currency risk is minimal, as it does not enter into significant transactions in currencies other than its functional currency.

#### Credit Risk

The Group's exposure to credit risk arises from the failure of counterparty to fulfill its financial commitments to the Group under the prevailing contractual terms. Financial instruments that potentially subject the Group to credit risk consist primarily of trade receivables, contract assets and other financial assets at amortized cost. The carrying amounts of financial assets at amortized cost represent its maximum credit exposure.

#### Trade Receivables and Contract Assets

Management has established a credit policy under which each new customer is analyzed individually for creditworthiness before the Group's standard payment and delivery terms, and conditions are offered. The Group's credit policy includes available external ratings, financial statements, credit agency information, industry information and, in some cases, bank references. Credit limits are established for each customer and reviewed on a regular basis. Any sales on credit exceeding those limits require specific approval from upper level of management. The Group limits its exposure to credit risk by transacting mainly with recognized and creditworthy customers that have undergone its credit evaluation and approval process. Historically, trade receivables are substantially collected within one (1) year and it has no experience of writing-off or impairing its trade receivables due to the effectiveness of its collection. As customary in the real estate business, title to the property is transferred only upon full payment of the purchase price. There are also provisions in the sales contract which allow forfeiture of installments or deposits made by the customer in favor of the Group. Also, customers are required to deposit postdated checks to the Group covering all installment payments. These measures minimize the credit risk exposure or any margin loss from possible default in the payment of installments. Trade receivables from lease are closely monitored on aging of the account. As at March 31, 2025 and December 31, 2024, there were no significant credit concentrations. The maximum exposure at the end of the reporting period is the carrying amount of trade receivables and contract assets.

## Other Financial Assets at Amortized Cost

The Group's other financial assets at amortized cost are mostly composed of cash in banks, cash equivalents, amounts held in escrow and investment in time deposits. The Group limits its exposure to credit risk by investing only with banks that have good credit standing and reputation in the local and international banking industry. These instruments are graded in the top category by an acceptable credit rating agency and, therefore, are considered to be low credit risk investments.

For deposits, credit risk is low since the Group only transacts with reputable companies and individuals with respect to this financial asset.

It is the Group's policy to measure ECL on the above instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL. When determining if there has been a significant increase in credit risk, the Group considers reasonable and supportable information that is available without undue cost or effort and that is relevant for the particular financial instrument being assessed such as, but not limited to, the following factors:

- Actual or expected external and internal credit rating downgrade;
- Existing or forecasted adverse changes in business, financial or economic conditions; and
- Actual or expected significant adverse changes in the operating results of the borrower.

The Group also considers financial assets that are more than 30 days past due to be the latest point at which lifetime ECL should be recognized unless it can demonstrate that this does not represent significant credit risk such as when non-payment arising from administrative oversight rather than resulting from financial difficulty of the borrower.

# Financial Assets at FVPL

The Group is also exposed to credit risk in relation to its investments in money market fund that is measured at FVPL. The maximum exposure at the end of the reporting period is the carrying amount of these investments.

# <u>Liquidity Risk</u>

Liquidity risk is the risk that the Group may not be able to settle its obligations as they fall due.

The Group monitors its risk to a shortage of funds through analyzing the maturity of its financial investments and financial assets and cash flows from operations. The Group monitors its cash position by a system of cash forecasting. All expected collections, check disbursements and other payments are determined on a daily basis to arrive at the projected cash position to cover its obligations.

The Group's objective is to maintain a balance between continuity of funding and flexibility. The Group addresses liquidity concerns primarily through cash flows from operations.

## **Interest Rate Risk**

Interest rate risk is the risk that future cash flows from a financial instrument (cash flow interest rate risk) or its fair value (fair value interest rate risk) will fluctuate because of changes in market interest rates.

The Group's loans and bonds payable to local banks are subject to fixed interest rates and are exposed to fair value interest rate risk. The re-pricing of these instruments is done on annual intervals.

The Group regularly monitors interest rate movements and on the basis of current and projected economic and monetary data, decides on the best alternative to take. No sensitivity analysis is needed as future interest rate changes are not expected to significantly affect the Group's consolidated net income.

# 25. CAPITAL MANAGEMENT OBJECTIVES, POLICIES AND PROCEDURES

The Group's capital management objectives are to ensure the Group's ability to continue as a going concern and to provide an adequate return to shareholders by pricing products and services commensurate with the level of risk.

The Group monitors capital on the basis of the carrying amount of equity as presented in the statements of financial position. Capital for the reporting periods under review is summarized as follows:

	March 2025	December 2024
Total liabilities	24,940,024,965	26,289,431,728
Total equity	14,364,948,921	14,252,302,840
Debt-to-equity ratio	1.74:1.00	1.84:1.00

The Group manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, issue new shares or sell assets to reduce debt.

## 26. EARNINGS PER SHARE (EPS)

Basic and diluted earnings per share are computed as follows:

	March 2025	March 2024
Net income attributable to equity holders		
of the Parent Company	147,773,256	137,522,409
Less share of Series C, D and F Preferred Shares	(90,465,704)	(62,319,000)
Net income attributable to equity holders of		
the Parent Company for basic and diluted		
earnings per share	57,307,552	75,203,409
Divided by weighted average number of		
common shares for diluted EPS	5,318,095,199	5,318,095,199
Basic and diluted EPS	0.0108	0.0141

Basic EPS is computed by dividing net income for the year attributable to common equity holders of the Parent Company by the weighted average number of common shares issued and outstanding during the year.

Diluted EPS is computed by dividing net income for the year attributable to common equity holders of the Parent Company by the weighted average number of common shares issued and outstanding during the year plus the weighted average number of common shares that would be issued on conversion of all the dilutive potential common shares into common shares.

## 27. FAIR VALUE MEASUREMENT

The following table presents the carrying amounts and fair values of the Group's assets and liabilities measured at fair value and for which fair values are disclosed, and the corresponding fair value hierarchy:

			March 2025	
			Fair Value	
	Carrying Amount	Quoted Prices in Active Markets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets measured at fair value -				
Financial assets at FVPL	943,353,878	943,353,878		
Investment properties	15,077,706,212		1,860,956,004	11,802,363,098
Financial assets at amortized cost -				
Deposits	617,475,433			617,475,433
	16,638,535,523	943,353,878	1,860,956,004	12,419,838,531
Liability for which fair value is disclosed -				
Loans payable	13,731,723,869			13,731,723,869
Bonds payable	2,961,216,773			2,961,216,773
	16,692,940,642			16,692,940,642

	_	December 2024			
	-	Fair Value			
	Carrying Amount	Quoted Prices in Active Markets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Assets measured at fair value:					
Financial assets at FVPL	1,895,958,320	1,895,958,320	-	-	
Investment properties	14,590,019,555	-	1,971,065,512	12,618,954,043	
Financial assets at amortized cost -					
Deposits	502,128,321	-	-	502,128,321	
	16,988,106,196	1,895,958,320	1,971,065,512	13,121,082,364	
Liability for which fair value is disclosed -					
Loans payable	12,476,024,751	-	-	12,658,799,990	
Bonds payable	5,955,532,419	-	-	6,280,628,403	
	18,431,557,170	_	-	18,939,428,393	

The table below presents the financial assets and liabilities of the Group whose carrying amounts approximate fair values as at March 31, 2025 and December 31, 2024:

	March 2025	December 2024
Financial assets:		
Cash and cash equivalents	₽2,061,542,060	₱4,045,963,662
Receivables*	2,207,435,713	1,753,712,299
Amounts held in trust and in escrow	138,017,669	344,873,988
	₱4,406,995,442	₱6,144,549,949
Financial liabilities:		
Accounts payable and other liabilities**	<b>₽</b> 2,854,556,972	₽2,967,577,001
Advances from non-controlling interests	963,319,597	1,010,119,597
	₱3,817,876,569	₱3,977,696,598

\*Excludes accrued rent receivable aggregating ₱36.5million and ₱18.0 million as at March 31, 2025 and December 31, 2024, respectively. \*\*Excludes advances from buyers, advance rent, statutory liabilities, and lease liabilities aggregating ₱1,664.5million and ₱1,294.6 million as at March 31, 2025 and December 31, 2024, respectively.

# 28. CLASSIFICATION OF CONSOLIDATED STATEMENTS OF FINANCIAL POSITION ACCOUNTS

The Group's current portions of its assets and liabilities are as follows:

	March 2025	December 2024
Current Assets		
Cash and cash equivalents	₱2,061,542,060	₱4,045,963,662
Financial asset at fair value through profit or loss	943,353,878	1,895,958,320
Receivables	2,243,951,810	1,771,675,289
Contract assets	7,506,579,225	7,625,261,813
Real estate for sale	7,992,475,070	7,271,174,737
Other assets*	2,435,053,113	2,476,172,000
	₽23,182,955,156	₱25,086,205,821

\*Excludes non-current portion of advances for asset purchase and land acquisition, deposits, software and deferred input VAT amounting to ₱743.3 million and ₱563.9 million as at March 31, 2025 and December 31, 2024, respectively.

Current Liabilities		
Current portion of loans & bonds payable**	₱9,257,504,764	₱11,699,545,361
Accounts payable and other liabilities***	3,988,154,518	3,756,450,394
Contract liabilities	561,080,193	428,492,840
	₱13,806,739,475	₱15,884,488,595

\*\*Excludes long term portion of loans & bonds payable amounting to ₱7,435.4 million and ₱6,732.0 million as at March 31, 2025 and December 31, 2024, respectively.

\*\*\*Excludes non-current portion of retention payable, deferred output VAT and lease liabilities amounting to \$530.9 million and \$505.7 million as at March 31, 2025 and December 31, 2024, respectively.

# 29. OPERATING SEGMENT INFORMATION

The Group is organized into operating segments based on the type of product or service. The Group's reportable operating segments relates to sale of real estate, leasing and property management services.

All of the assets relating to the Group's operating segments are located in the Philippines. Accordingly, reporting operating segments per geographical business operation is not required.

Segment assets, liabilities and revenue and expenses are measured in accordance with PFRS. The presentation and classification of segment revenue and expenses are consistent with the consolidated statements of comprehensive income. The presentation and classification of segment assets and liabilities are consistent with the consolidated statements of financial position.

The following tables present revenue and expense information and certain assets and liabilities information regarding the different business segments as at and for the period ended March 31, 2025, December 31, 2024 and March 31, 2024:

			Mar	ch 2025				
			Property					
		Management						
	Sale of Real Estate	Leasing	Services	Corporate	Eliminations	Total		
Segment revenue	<b>₽</b> 921,031,199	₱216,636,231	₱395,165,957	₽-	(₱386,319,840)	₱1,146,513,547		
Segment expenses	(616,029,212)	(34,056,734)	(53,875,958)	(779,350,873)	386,319,840	(1,096,992,937)		
Segment profit	305,001,987	182,579,497	341,289,999	(779,350,873)	-	49,520,610		
Net gain on change in fair value of								
investment properties		484,728,260	-	-	-	484,728,260		
Finance cost	(126,565,611)	(200,670,683)	-	(28,605,118)	32,407,854	(323,433,558)		
Other income - net	-	-	-	60,834,669	-	60,834,669		
Income before income tax	178,436,376	466,637,074	341,289,999	(747,121,322)	32,407,854	271,649,981		
Provision for income tax						71,297,989		
Net income						200,351,992		
Other comprehensive income						-		
Total comprehensive income						₱200,351,992		
Assets	₱23,520,105,632	₱23,065,245,743	₱73,838,663	₱3,668,879,962	( <del>₱</del> 11,025,855,908)	₱39,302,214,092		
Liabilities	( <del>₽</del> 7,743,736,956)	(₱5,987,986,913)	(₱52,856,714)	(₱18,676,812,787)	₽7,521,368,405	(₱24,940,024,965)		

			Decemb	er 2024		
			Property			
			Management			
	Sale of Real Estate	Leasing	Services	Corporate	Eliminations	Total
Segment revenue	₽5,773,479,748	₽414,901,457	₽494,193,235	₽	(₽458,550,302)	₽6,224,024,138
Segment expenses	(4,401,083,562)	(161,816,431)	(181,108,787)	(1,413,511,073)	164,212,554	(5,993,307,299)
Segment profit	1,372,396,186	253,085,026	313,084,448	(1,413,511,073)	(294,337,748)	230,716,839
Net gain on change in fair value of						
investment properties	-	1,933,989,204	-	-	-	1,933,989,204
Finance cost	-	-	-	(1,651,651,045)	164,722,230	(1,486,928,815)
Other income - net	-	-	-	425,884,378	-	425,884,378
Income before income tax	1,372,396,186	2,187,074,230	313,084,448	(2,639,277,740)	(129,615,518)	1,103,661,606
Provision for income tax						(345,285,691)
Net income						758,375,915
Other comprehensive income (loss)						(7,583,868)
Total comprehensive income						₽750,792,047
Assets	₽7,655,935,731	₽14,590,019,556	₽358,214,091	₽28,486,901,276	(₽10,549,336,086)	₽40,541,734,568
Liabilities	(₽6,192,787,928)	(₽60,722,065)	₽	(₽24,590,802,181)	₽7,952,139,540	(₽26,289,431,728
			March	2024		
			Property			

	Property			
	Management			
Leasing	Services	Corporate	Eliminations	Total
₽103,634,156	₽67,866,973	₽-	₽ (61,215,133)	₽983,511,417
(20,802,536)	(40,901,263)	(371,343,179)	61,215,133	(968,523,446)
82,831,620	26,965,710	(371,343,179)	-	14,987,971
359,776,152	-	-	-	359,776,152
(212,994,530)	-	(24,579,456)	42,510,508	(361,897,418)
-	-	156,735,615		156,735,615
229,613,242	26,965,710	(239,187,020)	42,510,508	169,602,320
				46,448,595
				123,153,725
				-
				₽123,153,725
₽11,482,807,172	₽42,203,114	₽26,161,650,168	₽ (9,300,206,643)	₽37,771,169,788
B/F (82 10F 480)	8	P(20,606,022,718)	B7 407 092 F2F	₽(25,361,546,547)
)				

# **30.** FINANCIAL RATIOS

Below is a schedule showing financial soundness indicators for the period ended March 31, 2025, December 31, 2024 and March 31, 2024:

RATIO	FORMULA	MAR 2024	DEC 2024	MAR 2024
Current Ratio	Current Assets	1.68:1	1.58:1	1.95:1
	Current Liabilities			
Acid Test Ratio	<u>Quick Assets</u> Current Liabilities	0.38:1	0.49:1	0.65:1
Solvency Ratios	Net Income before depreciation Total liabilities	0.01:1	0.03:1	0.01:1
Debt-to-Equity	Total Liabilities	1.74:1	1.84:1	2.04:1
Ratio	Total Equity	1.74.1	1.04.1	2.04.1
	Total Debt [Bonds and loans			
Dobt to Faulty Datio	payable, amount payable for			
Debt to Equity Ratio for Loan covenant	purchase of interest in a subsidiary	1.23:1	1.36:1	1.55:1
	and advances from non-controlling			
	interest] to Total Equity)			
Asset-to-Equity	Total Assets	2.74:1	2.84:1	3.04:1
Ratio	Total Equity	2.74.1	2.04.1	5.04.1

Interest Rate	Pretax Income before Interest	1.85:1	1.74:1	1.47:1
Coverage Ratio	Interest expense			
	<u>Net Income</u>			
Return on Equity	Average Equity excluding Preferred	2.14%	5.32%	1.48%
	Shares			
Return on Assets	Net Income	0.52%	1.87%	0.33%
Return on Assets	Average Total assets	0.52%	1.0770	0.55%
Net Profit Margin	<u>Net Income</u>	17%	12%	13%
Net Profit Margin	Revenue	17%	1270	15%
Basic Earnings per	Net income less dividends declared	0.0109	0.0504	0.0141
Share	Outstanding common shares	0.0108	0.0594	0.0141
Price to Earnings	Market Price per share	29.23:1	6.14:1	34.65:1
Ratio	Earnings per share	29.23:1	0.14.1	54.05.1
Dividend Yield	Dividends per share	3.81%	3.29%	2.45%
Dividenta field	Market price per share	5.01%	5.29%	2.45%

December 2024 ratio is based on full year income while March 2025 and March 2024 ratios are based on threemonth income.

## 31. EVENTS AFTER THE REPORTING PERIOD

## **Declaration of Cash Dividends**

The Parent Company's BOD approved and declared the following cash dividends:

	Declaration	Stockholders of			Dividend
Class of shares	Date	Record Date	Payment Date	Amount	per Share
Series D preferred shares	May 7, 2025	May 22, 2025	June 3, 2025	₽45,000,000	₽7.5000

The dividends shall be taken out of the unrestricted earnings of the Parent Company as at March 31, 2025.

## Incorporation of Furosato Land Corporation (FLC)

At a meeting held on 07 May 2025, the Parent Company's BOD approved the incorporation of FLC with an authorized capital stock of ₱100.0 million divided into 50.0 million common shares with par value of ₱1 per share, and 50.0 million preferred shares also with par value of ₱1 per share.

On May 7, 2025, the BOD also approved the subscription by the Parent Company to 50.0 million common shares of FLC at the subscription price of P1 per share or a total amount of P50.0 million and 4.5 million preferred shares of FLC at the subscription price of P100 per share or a total amount of P450.0 million. The Corporation will fully pay its subscription, or the total amount of P500.0 million, not later than 30 June 2025.

#### Item 2: Management's Discussion and Analysis of Financial Condition and Results of Operations

#### FINANCIAL POSITION

MARCH 2025 vs DECEMBER 2024

	MAR 31, 2025	DEC 31, 2024	% Change
Cash and cash equivalents	₽2,061,542,060	₱ 4,045,963,662	-49%
Financial assets at fair value through profit or loss (FVPL)	943,353,878	1,895,958,320	-50%
Receivables	2,243,951,810	1,771,675,289	27%
Contract Assets	7,506,579,225	7,625,261,813	-2%
Real estate for sale	7,992,475,070	7,271,174,737	10%
Investment properties	15,077,706,212	14,590,019,555	3%
Property and equipment	298,218,424	301,658,461	-1%
Other Assets	3,178,387,413	3,040,022,731	5%

	MAR 31, 2025	DEC 31, 2024	% Change
Total Assets	39,302,214,092	40,541,734,568	-3%
Accounts payable and other liabilities	4,519,073,998	4,262,192,735	6%
Loans payable	13,731,723,869	12,476,024,751	10%
Bonds payable	2,961,216,773	5,955,532,419	-50%
Contract liabilities	561,080,193	428,492,840	31%
Advances from non-controlling interests	963,319,597	1,010,119,597	-5%
Net retirement liability	35,424,838	27,371,514	29%
Net deferred tax liabilities	2,168,185,697	2,129,697,872	2%
Total Liabilities	24,940,024,965	26,289,431,728	-5%
Equity attributable to equity holders of			
the Parent Company			
Capital stock	1,004,721,996	1,004,721,996	0%
Additional paid-in capital	6,464,321,710	6,464,321,710	0%
Treasury stock – at cost	(1,000,000,000)	(1,000,000,000)	0%
Parent Company's preferred shares held by	(26,500,000)	(26,500,000)	0%
a subsidiary – at cost	(20,300,000)	(20,500,000)	078
Retained earnings	5,320,484,890	5,263,177,339	1%
Other equity reserves	208,982,963	208,982,963	0%
	11,972,011,559	11,914,704,008	0%
Non-controlling interests	2,390,177,568	2,337,598,832	2%
Total Equity	14,362,189,127	14,252,302,840	1%
Total Liabilities and Equity	₱ 39,302,214,092	₱ 40,541,734,568	-3%

The Company's total assets as of March 31, 2025 is at ₱39.3 billion from ₱40.5 billion last December 31, 2024.

## Causes for any material changes (+/- 5% or more) in the financial statements

## 49% Decrease in Cash and Cash Equivalents

The decrease is largely due to repayment of loans and bonds and payment for land acquisitions.

# 50% Decrease in Financial Assets at Fair Value through Profit or Loss

The decrease is largely due to repayment of loans and bonds and payment for land acquisitions.

## 27% Increase in Receivables

The increase is mainly due to receivables from sales of residential and commercial units and from leasing operations.

## 10% Increase in Real Estate for Sale

This is mainly due to land acquisition for future developments.

## 5% Increase in Other Assets

The increase is largely due to higher input tax credits and creditable withholding taxes.

Total liabilities decreased 5% from ₽26.3 billion on December 31, 2024 to ₽24.9 billion as at March 31, 2025 due to the following:

#### 6% Increase in Accounts Payable and Other Liabilities

The increase is mainly due to advances from buyers of residential and commercial units.

#### 10% Increase in Loans Payable

The increase pertains mainly to additional loans to finance the development of the ongoing projects of the Group.

*50% Decrease in Bonds Payable* The decrease is mainly due to redemption of ALCO's P3 billion ASEAN Green Bonds Tranche 1.

#### 31% Increase in Contract Liabilities

The increase is due to payments received from buyers of residential units for which the related revenue has not yet been recognized.

## 5% Decrease in Advances from Non-Controlling Interests

The decrease is due to repayment of advances from a stockholder.

#### 29% Increase in Retirement Liability

The increase is due to additional provision of retirement expense for the period.

Total equity as of March 31, 2025 is ₱14.4 billion from ₱14.3 billion last December 31, 2024.

#### **FINANCIAL RATIOS**

MARCH 2025 vs DECEMBER 2024

RATIO	FORMULA	MAR 2025	DEC 2024
Current Ratio	<u>Current Assets</u> Current Liabilities	1.68:1	1.58:1
Acid Test Ratio	<u>Quick Assets</u> Current Liabilities	0.38:1	0.49:1
Solvency Ratios	Net Income before depreciation Total liabilities	0.01:1	0.03:1
Debt-to-Equity Ratio	<u>Total Liabilities</u> Total Equity	1.74:1	1.84:1
Debt to Equity Ratio for Loan covenant	<u>Total Debt [Bonds and loans</u> <u>payable, amount payable for</u> <u>purchase of interest in a</u> <u>subsidiary and advances from</u> <u>non-controlling interest] to Total</u> <u>Equity)</u>	1.23:1	1.36:1
Asset-to-Equity Ratio	<u>Total Assets</u> Total Equity	2.74:1	2.84:1
Interest Rate Coverage Ratio	Pretax Income before Interest Interest expense	1.85:1	1.74:1
Return on Equity	<u>Net Income</u> Average Equity excluding Preferred Shares	2.14%	5.32%
Return on Assets	<u>Net Income</u> Average Total assets	0.52%	1.87%
Net Profit Margin	<u>Net Income</u> Revenue	17%	12%
Basic Earnings per Share	<u>Net income less dividends</u> <u>declared</u> Outstanding common shares	0.0108	0.0594
Price to Earnings Ratio	Market Price per share Earnings per share	29.23:1	6.14:1

RATIO	RATIO FORMULA		DEC 2024	
Dividend Yield	<u>Dividends per share</u> Market price per share	3.81%	3.29%	

# FINANCIAL RATIOS

MARCH 2025 vs MARCH 2024

Ratio	Formula	MAR 2025	MAR 2024
Current Ratio	<u>Current Assets</u> Current Liabilities	1.68:1	1.95:1
Acid Test Ratio	<u>Quick Assets</u> Current Liabilities	0.38:1	0.65:1
Solvency Ratios	Net Income before depreciation Total liabilities	0.01:1	0.01:1
Debt-to-Equity Ratio	<u>Total Liabilities</u> Total Equity	1.74:1	2.04:1
Debt-to-Equity Ratio for Loan covenant	Total Debt [Bonds and loans payable, amount payable for purchase of interest in a subsidiary and advances from non-controlling interest] to Total Equity)	1.23:1	1.55:1
Asset-to-Equity Ratio	<u>Total Assets</u> Total Equity	2.74:1	3.04:1
Interest Rate Coverage Ratio	Pretax Income before Interest Interest expense	1.85:1	1.47:1
Return on Equity	<u>Net Income</u> Average Equity excluding Preferred Shares	2.14%	1.48%
Return on Assets	<u>Net Income</u> Average Total assets	0.52%	0.33%
Net Profit Margin	<u>Net Income</u> Revenue	17%	13%
Basic Earnings per Share	<u>Net income less dividends</u> <u>declared</u> Outstanding common shares	0.0108	0.0141
Price to Earnings Ratio	Market Price per share Earnings per share	29.23:1	34.65:1
Dividend Yield	<u>Dividends per share</u> Market price per share	3.81%	2.45%

# **RESULT S OF OPERATIONS**

MARCH 2025 vs MARCH 2024

	MAR 31, 2025	% of Sale	MAR 31, 2024	% of Sale	% Change
Revenues	₱1,146,513,547	100%	₱985,511,417	100%	17%
Cost and Expenses	664,997,991	58%	615,301,235	63%	8%
GROSS INCOME	481,515,556	42%	368,210,183	37%	31%
Administrative expenses	252,259,802	22%	256,514,830	26%	-2%
Selling and marketing expenses	179,735,144	16%	96,707,381	10%	86%
OPERATING EXPENSES	431,994,946	38%	353,222,211	36%	22%
INCOME FROM OPERATIONS	49,520,610	4%	14,987,971	2%	230%

	MAR 31, 2025	% of	MAR 31, 2024	% of	%
		Sale		Sale	Change
OTHER OPERATING INCOME (EXPENSES)					
Finance costs	(323,433,558)	28%	(361,897,418)	37%	-11%
Net gain on change in fair value of investment properties	484,728,260	42%	359,776,152	37%	35%
Other income – net	60,834,669	5%	156,735,615	16%	-61%
INCOME BEFORE INCOME TAX	271,649,981	24%	169,602,320	17%	60%
PROVISION FOR INCOME TAX	71,297,989	6%	46,448,595	5%	53%
NET INCOME	200,351,992	17%	123,153,725	13%	63%
NET INCOME ATTRIBUTABLE TO:					
Equity holders of Parent Company	147,773,256	13%	137,522,409	14%	7%
Non-controlling interests	52,578,736	5%	(14,368,684)	1%	-466%
	₱ 200,351,992	17%	₱ 123,153,725	15%	63%

The Group's consolidated net income increased 63% quarter on quarter, from ₱123.2 million to ₱200.4 million.

# Causes for any material changes (+/- 5% or more) in the financial statements

#### 17% Increase in Revenues

The increase is driven largely from sale of ultra-luxury residential unit in Project Eluria and leasing operations of SLDC's Savya Financial Center.

## 8% Increase in Cost and Expenses

The increase is related to higher revenues recognized for the period.

#### 86% Increase in Selling & Marketing Expenses

The decrease is mainly attributed to higher commission expenses incurred for the period.

#### 11% Decrease in Finance Costs

The decrease is mainly due to repayment of ALCO's ASEAN Green bonds.

#### 35% Increase in Net Gain on Change in Fair Value of Investment Properties

This pertains to the appraisal gain recognized for office and retail units and land properties of the Group.

#### 61% Decrease in Other Income - net

The decrease is mainly due to lower interest income and non-recurring income recognized in the same period last year.

*53% Increase in Provision for Income Tax* The increase is due to higher taxable income in the first quarter of 2025.